



**The influence of board social capital on corporate social responsibility reporting**

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## MANUSCRIPT DETAILS

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:main objective of this paper is to analyze the influence of multiple directorships, as a critical component of board social capital, on CSR reporting. This study also explores the moderating effect of certain board attributes on multiple directorships.sample is composed of Spanish listed firms in the Madrid Stock Exchange for the period 2011-2017. A dynamic panel data model based on the Generalized Method of Moments (GMM) is employed.on a resource dependence view, our results highlight an ambiguously positive association between multiple directorships and the level of CSR reporting. In particular, this relationship is positively moderated by both board size and gender diversity.findings contribute to academic debates concerning the value of board members intellectual capital. In particular, we emphasize the importance of board social capital, as well as the need to consider the context in which directors make decisions.evidence may prove helpful to firms when configuring the board of directors, and for regulators and professionals when refining their legislations and recommendations.the best of the authors` knowledge, this is the first study that empirically analyzes the impact of an important element of board social capital, such as multiple directorships, on CSR reporting, which has become crucial in financial markets.

## The influence of multiple board directorships on corporate social responsibility reporting

### Abstract

**Purpose:** The main objective of this paper is to analyze the influence of multiple directorships, as a critical component of intellectual capital of boards of directors, on CSR reporting. This study also explores the moderating effect of certain board attributes on multiple directorships.

**Design/methodology/approach:** Our sample is composed of Spanish listed firms in the Madrid Stock Exchange for the period 2011-2017. A dynamic panel data model based on the Generalized Method of Moments (GMM) is employed.

**Findings:** Relying on a resource dependence view, our results highlight an ambiguously positive association between multiple directorships and the level of CSR reporting. In particular, this relationship is positively moderated by both board size and gender diversity.

**Research limitations/implications:** These findings contribute to academic debates concerning the value of board members intellectual capital. In particular, we emphasize the importance of board social capital, as well as the need to consider the context in which directors make decisions.

**Practical implications:** This evidence may prove helpful to firms when configuring the board of directors, and for regulators and professionals when refining their legislations and recommendations.

**Originality:** To the best of the authors' knowledge, this is the first study that empirically analyzes the impact of an important element of board intellectual capital, such as multiple directorships, on CSR reporting, which has become crucial in financial markets.

**Key Words:** board intellectual capital, board social capital, multiple directorships, CSR reporting, board size, gender diversity.

### Research Paper

## 1. Introduction

This paper aims to provide an in-depth analysis of the influence of a particular element of intellectual capital of boards of directors, such as multiple board directorships, on CSR reporting. Multiple directorships remain an important component of board social capital that may improve the relations between a firm and its stakeholders, and take place when a board member of a firm sits on the board of directors of another firm (Berezinets et al., 2016)<sup>1</sup>. Specifically, the objective of this study is twofold. First, we examine the effect of the number of external board directorships on the level of CSR reporting. Second, we analyze how certain board characteristics moderate the influence of multiple board directorships on CSR reporting. The topic is timely and relevant for a number of reasons.

On the one hand, over the last few years, firms have been coming under ever-increasing pressure to report information on corporate social responsibility (CSR) practices, which have become crucial for stakeholders when taking their decisions (Arvidsson, 2011; Arayssi et al., 2016). CSR information may even affect firm valuation (Ioannou and Serafeim, 2015), investment decisions (Ioannou and Serafeim, 2019), corporate reputation (Odriozola and Baraibar-Díez, 2017), and the cost of finance (Cheng et al., 2014). CSR reporting has thus become a key business strategy in financial markets and has been included in the agenda of regulators and professional bodies alike (Directive 2014/95; KPMG, 2017). As a result, academics are taking an ever-closer look at the potential determinants of CSR reporting. Boards of directors prove particularly decisive when it comes to developing sustainable business strategies, and examining the association between boards of directors and CSR reporting has become a pivotal topic in recent research, especially when bearing in mind recent governance failures as well as social and environmental excesses (Jain and Jamali, 2016; Arayssi et al., 2020). Nonetheless, although intellectual capital is likely to be a strategic resource for improving sustainable development of firms (Alvino et al., 2020), empirical evidence on the influence of multiple directorships, as a source of intellectual capital, on CSR reporting is lacking.

On the other hand, the influence of board intellectual capital on corporate strategy remains relevant for academics, policy-makers, and professionals alike. In particular, interlocking directorates have been the subject of intense debate for regulators (European Commission, 2011) and practitioners (Institutional Shareholder Services, 2020), who suggest that an excessive number of directorships enhances the busyness of boards, which might prove detrimental to corporate decision quality. Furthermore, the issue concerning boards' busyness has recently been addressed by national codes of corporate governance in a number of countries (i.e. Australia, Canada, France,

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<sup>1</sup> In addition to multiple directorships, the literature has also employed the term "interlocking directorates" to refer to this issue.

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3 Germany, Italy, Japan, Spain, the United Kingdom, and the United States, among  
4 others). In addition, academics have also suggested that multiple directorships may  
5 make boards busy and reduce their effectiveness (Fich and Shivdasani, 2012; Bravo and  
6 Reguera-Alvarado, 2018), although empirical evidence concerning what effect multiple  
7 directorships might have on specific corporate decisions remains quite limited and, in  
8 the context of CSR, research is still very scarce. Finally, despite being theoretically  
9 evident, there is minimal empirical evidence concerning whether, and how, certain  
10 board attributes might interact with one another in their links to CSR (Endrikat et al.,  
11 2020). Indeed, recent studies have emphasized the need to consider the board of  
12 directors as a group rather than as a piecemeal, and have called for further research on  
13 the interactions between board attributes in an effort to provide more conclusive  
14 evidence on how boards influence CSR so that policy-makers and practitioners can  
15 make their legislations and recommendations more effective (Jain and Jamali, 2016).

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23 As regards CSR decisions, the board's cognitive and behavioral dimensions are likely to  
24 prevail over its monitoring abilities (Barka and Dardour, 2015), which has led to the  
25 resource dependence theory receiving much attention in the CSR field (Chan et al.,  
26 2017; Al-Dah, 2019). Under this perspective, which assumes that multiple directorships  
27 may bring valuable intellectual capital to the board so as to successfully implement CSR  
28 policies, recent research has suggested that interlocking directorates can have positive  
29 effects on CSR performance (Ortiz de Mandojana and Aragon-Correa, 2015).  
30 Nevertheless, despite the importance of CSR reporting, the literature regarding the  
31 impact of multiple directorships on CSR reporting remains extremely scarce. Two  
32 closely related papers (Zou et al., 2019; Sun et al., 2020) focus on the Chinese context  
33 and explore whether a firm is more likely to publish a stand-alone CSR report when it  
34 has an interlink to another firm that publishes such a report.

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41 Our paper differs in motivation from previous literature in three ways. First, our study  
42 extends this research by focusing on the total number of outside directorships (not only  
43 specific links between firms) in order to respond to the aforementioned regulatory,  
44 professional, and academic debates on the issue. Second, our paper also fills the  
45 research gap by analyzing the effect of multiple directorships on a more global measure  
46 for CSR reporting strategy, considering not only the publication of CSR reports but also  
47 compliance and adherence to GRI guidelines and the external assurance of CSR  
48 information. This is important, since CSR reports have become common practice in  
49 many countries, and both GRI guidelines and external assurance have become a key  
50 attribute of CSR reporting (García-Sánchez et al., 2019). Third, we provide a more in-  
51 depth analysis of the influence of multiple directorships on CSR reporting by examining  
52 the moderating effect of board size, board independence, and board gender diversity. In  
53 summary, we aim to answer two questions that have been overlooked in the literature on  
54 CSR reporting: 1) do the number of interlocks matter? 2) how are the CSR reporting  
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3 decisions made by boards with multiple directorships influenced by the characteristics  
4 of the board they sit on?  
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7 Our sample is composed of Spanish listed firms in the Madrid Stock Exchange for the  
8 period 2011-2017. A unique set of data is used, since the information on board members  
9 is hand-collected by examining 1,252 directors' biographies. Individual analysis of each  
10 biography enables us to reliably identify any type of board member directorship, which  
11 offers an advantage vis-à-vis the data generally provided by global databases. Our  
12 results point to a positive association between multiple directorships and the level of  
13 CSR reporting. In particular, this relation remains positive when board members hold  
14 two or more outside directorships, and therefore the presence of a negative busyness  
15 effect is ruled out. In addition, this relationship between multiple directorships and CSR  
16 reporting is positively moderated by both board size and gender diversity.  
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22 Our study thus offers several key contributions. First, our findings contribute to  
23 intellectual capital literature and corporate governance literature by highlighting that  
24 board members who hold multiple directorships provide crucial intangible resources to  
25 a firm for strengthening CSR reporting practices. Thus, we extend the evidence  
26 concerning the effects of interlocking directorates, as our paper confirms that multiple  
27 directorships exert a significant influence on non-financial outcomes. Our evidence  
28 suggests that interlocking directorates make boards more aware of the importance of  
29 CSR information and encourage them to promote CSR reporting, regardless of the  
30 number of board directorships. Our findings therefore complement previous evidence  
31 by highlighting that the provision of resources prevails over the busyness effect in  
32 decisions related to CSR reporting. Second, given the relevance of CSR reporting, our  
33 evidence stimulates the professional and regulatory debates concerning multiple  
34 directorships and its value as providers of valuable intellectual capital, which would  
35 help to fine tune legal proposals or endorsements on the matter. Third, we complement  
36 previous studies by indicating that the interaction between board attributes remains  
37 crucial in terms of gaining a clearer insight into what influence directors have on CSR  
38 reporting. Our results highlight the fact that the board context plays an important  
39 moderating role in the relation between multiple directorships and CSR reporting. In  
40 particular, our evidence implies a step forward in the literature by highlighting that  
41 board size and gender diversity may stimulate the discussion and inclination towards  
42 CSR reporting practices within the board, and intensify the effect of multiple  
43 directorships.  
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55 The structure of the paper is as follows. In the next section, the theoretical framework is  
56 reviewed and the main hypotheses are formulated. Section 3 explains the sample, the  
57 variables, and the method employed in the empirical analysis. Section 4 reports the  
58 main results, while section 5 summarizes the main conclusions of our study.  
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## 2. Theoretical framework and hypothesis development

Boards of directors are the central decision-making authority in a firm, and stand particularly responsible for sustainable challenges demanded by stakeholders (Barakat et al., 2015; Tejedo-Romero and Araujo, 2020). For this reason, a number of papers have explored the relationship between board characteristics and CSR reporting. In particular, prior research emphasizes that board social capital is an important element of intellectual capital of boards of directors and may prove vital in decision-making processes (Johnson et al., 2013; Berezinets et al., 2016) and, among the different characteristics related to social capital, analyzing the effects of interlocking directorates has lain at the core of recent studies (Caiazza and Simoni, 2019). Indeed, directors' personal ties may affect the behavior and functioning of directors and boards as a whole, and are likely to prove crucial to firms' CSR engagement (Jain and Jamali, 2016; Ramon-Llorens et al., 2019).

Although empirical evidence is still far from definitive, several studies have reported a positive association between multiple directorships and certain CSR activities (Walls and Hoffman, 2013; Ortiz de Mandojana and Aragon-Correa 2015; Glass et al., 2016; Al-Dah, 2019). As regards CSR reporting, empirical evidence is limited to the impact of specific connections between firms on the disclosure of CSR reports (Zou et al., 2019; Sun et al., 2020). However, by examining multiple directorships we are able to offer a broader view of the issue. Regardless of any specific connections, regulators and professionals have expressed their concern about the number of directorships held by board members. Moreover, since CSR reports have become widespread but may be insufficient for distinguishing CSR reporting practices among firms (KPMG, 2017; Axjonow et al., 2018), considering additional CSR reporting initiatives may prove necessary in order to gain a broader picture of the effect of interlocking directorates on CSR reporting. In this sense, financial markets are increasingly pressuring for superior reporting practices to be implemented. In addition to CSR reports, this also requires adopting Global Reporting Initiative (GRI)<sup>2</sup> guidelines (García-Sánchez et al., 2019), a high degree of adherence to these guidelines (Miras-Rodríguez et al., 2020), and the external assurance of CSR information (Axjonow et al., 2018). Yet despite the aforementioned debates on multiple directorships, and the expectations concerning CSR reporting practices, the impact of multiple directorships on CSR reporting remains unexplored. Our paper fills this research gap by analyzing how the level of CSR reporting (publication of stand-alone CSR reports, compliance with GRI guidelines, level of adherence with GRI guidelines, and external assurance of information) is influenced by the number of outside directorships held by board members.

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<sup>2</sup> The GRI are the most widely used CSR reporting standards (García-Sánchez, et al., 2019).

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3 From a theoretical point of view, the board's influence on CSR decisions has generally  
4 been explained by two main groups of theories (Barka and Dardour, 2015; Frynas and  
5 Yamahaki, 2016): on the one hand, theories related to internal drivers of CSR, which  
6 are based on the controlling role played by boards and which mainly focus on an agency  
7 perspective; and on the other hand, theories related to external drivers of CSR, which  
8 emphasize directors' relationships with external agents and rely on the board's cognitive  
9 and behavioral dimensions. The latter, and particularly the resource dependence theory,  
10 has proven better for investigating board behavior and decisions (Lamb and Roundy,  
11 2016), especially those related to CSR (Frynas and Yamahaki, 2016).

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17 With regard to interlocking directorates, arguments derived from the resource  
18 dependence theory have come very much to the fore (Al-Dah, 2019). This theory  
19 considers that a firm is an open system conditioned by its connections with the external  
20 environment, and the theory suggests that directors' interactions with other firms may  
21 bring key resources to boards (Pfeffer and Salancik, 1978). Boards of directors are  
22 therefore crucial to the creation of a firm's links with its business environment (Adams  
23 et al., 2010), which may improve advising and legitimacy (Hillman and Dalziel, 2003).  
24 Through external connections, directors may become a source of competitive  
25 advantage, thereby providing better strategic reasoning and vision (Ortiz de Mandojana  
26 and Aragon-Correa, 2015). In the context of CSR, resource dependence theory finds  
27 some connection with stakeholder arguments, and boards are felt to play a vital role as  
28 providers of resources for stakeholder management, since successful implementation of  
29 CSR practices involves a broad understanding of various stakeholders' concerns and  
30 needs (Chan et al., 2017). In this line, multiple directorships may help the board to  
31 establish the necessary links with the firm's environment so as to understand and  
32 respond to its demands regarding CSR practices (Guerrero-Villegas et al. 2018).

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41 Specifically, CSR reporting has become key to mitigating environmental uncertainty  
42 and, as such, is in great demand in financial markets. In this sense, the literature  
43 suggests that connections between firms facilitate the imitation of corporate policies,  
44 and in particular those which are subject to greater scrutiny and demand (Chan et al.  
45 2017). Hence, multiple directorships can help firms to secure critical resources to  
46 imitate and adopt superior CSR corporate practices (Lamb and Roundy, 2016; Al-Dah,  
47 2019), including those related to CSR reporting. Board member connections are likely  
48 to provide a unique opportunity for directors to observe the CSR strategies of other  
49 firms and to exchange information regarding trends in CSR reporting (Zou et al., 2019;  
50 Sun et al. 2020). Directors who sit on more than one board obtain greater access to CSR  
51 issues (Jain, Kenely, and Thomson, 2015). In addition, multiple directorships also  
52 enable board members to gain experience about environmental and social challenges  
53 (Ramon-Llorens et al., 2019) and to manage information regarding environmental and  
54 social standards, regulations and stakeholders' expectations (Ortiz de Mandojana and  
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3 Aragon-Correa, 2015). Interlocking directorates therefore become an effective way for  
4 directors to acquire important knowledge and skills for strengthening discussions  
5 concerning CSR policies and for promoting CSR reporting strategies (Simoni and  
6 Caiazza, 2013). To sum up, multiple directorships are likely to increase boards'  
7 awareness and capacity to enhance the level of CSR reporting to respond to society's  
8 expectations. In line with the above discussion, the arguments from the resource  
9 dependence theory unambiguously emphasize that multiple directorships lead to board  
10 members accumulating valuable resources to manage CSR reporting policies.  
11 Therefore, we assume that an increased number of directorships will lead to greater  
12 encouragement to enhance the level of CSR reporting. We thus formulate the following  
13 hypothesis:  
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20 H1: The number of outside directorships positively influences CSR reporting.  
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22 Directors, however, do not work alone. The board acts as a team and, therefore,  
23 analyzing board interactions can prove vital vis-à-vis enhancing our knowledge of  
24 boards (Pugliese et al., 2014). Specifically, board attributes may significantly moderate  
25 the way in which individual director characteristics affect CSR decisions (Jain and  
26 Jamali, 2016; Oh et al., 2018; Bravo and Reguera-Alvarado, 2019). In particular,  
27 previous research has highlighted that certain factors, such as board size, board gender,  
28 and board independence, play an important role in CSR reporting practices (Guerrero-  
29 Villegas et al., 2018; Endrikat et al., 2020). These board attributes are thus expected to  
30 condition the way in which multiple directorships influence CSR reporting. The  
31 relationship between these three board characteristics and CSR is explained below.  
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### 37 *Board size and CSR reporting*

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39 Previous literature has traditionally considered board size as a stimulating factor of CSR  
40 reporting (Jizi, 2017; Husted and Sousa-Filho, 2019). Boards need to establish CSR  
41 agendas and CSR reporting in order to respond to society's demands, and paying  
42 sufficient attention to CSR decisions may require the involvement of a large number of  
43 directors (Halme and Huse, 1997). In this sense, large boards are better able to organize  
44 and divide tasks among directors, including monitoring CSR policies (Barakat et al.,  
45 2015). Furthermore, a greater number of directors can overcome the limitation of  
46 smaller boards regarding the workload of individual members, since a small board  
47 might have more difficulties in dealing with CSR challenges, which can be considered  
48 as extra work (Jizi, 2017). The advantages of larger boards when implementing CSR  
49 reporting policies may also be explained because these boards bring a broader range of  
50 resources (Abeysekera, 2010), such as different backgrounds, knowledge, and links  
51 with the external environment, which are likely to improve the quality of the advice  
52 offered by directors (Guest, 2009). In this regard, larger boards are expected to be in a  
53 better position to connect the firm to its environment and to be more aware of society's  
54 information needs (Jizi, 2017). In particular, this may result in more productive  
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3 discussions on CSR issues (Haji, 2013) and more orientation towards CSR practices  
4 (Giannarakis, 2014).  
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7 However, from a theoretical point of view, an excessive number of directors may  
8 complicate promoting CSR practices within the boardroom for several reasons (Arayssi  
9 et al., 2016). Large boards tend to display a more disperse power structure, whereas  
10 boards containing a smaller number of members are more likely to exhibit a more  
11 cohesive framework (Yoshikawa and Phan, 2003). This argument suggests that small  
12 boards lead to better director coordination and greater engagement. In this regard,  
13 smaller boards can create a suitable atmosphere that helps to make board members more  
14 responsible and dedicated, which would increase accountability towards social and  
15 environmental issues (Arayssi et al., 2016). In addition, smaller boards are likely to take  
16 less time over discussions and decisions, thereby reducing conflicts and achieving a  
17 consensus, which favors the implementation of CSR initiatives (Guerrero-Villegas et  
18 al., 2018). Consequently, we assume that the effect of multiple directorships is  
19 moderated by board size, which leads us to formulate the following hypothesis:  
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27 H2: The association between multiple directorships and CSR reporting is moderated by  
28 board size.  
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### 30 *Board independence and CSR reporting*

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32 Prior research has also suggested that board independence may have a positive effect on  
33 CSR reporting (Khan, 2010; Liao et al., 2015), assuming that independent board  
34 members can improve board effectiveness by maximizing stakeholder interest (De  
35 Andrés and Vallelado, 2008). Independent directors can encourage the board to engage  
36 in ethical behavior (Ibrahim et al., 2003) and adopt regulations and societal trends  
37 related to reporting practices (Rao and Tilt, 2016). In particular, independent directors  
38 may act as accountability mechanisms for the various stakeholders and are therefore  
39 likely to be more aware of the importance of CSR reporting for promoting transparency  
40 (Cheng and Courtenay, 2006). These directors can be better connected with the firm's  
41 environment and bring fresh insights to the board concerning environmental and social  
42 issues (Galbreath, 2010). They may also display a greater ability to manage external  
43 contingencies, which puts the board in a better position to provide a higher degree of  
44 transparency and CSR reporting initiatives (Fernández-Gago et al., 2016).  
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52 In contrast, the association between board independence and CSR may well be neutral  
53 or even negative (Haniffa and Cooke, 2002; Cuadrado-Ballesteros et al., 2015). In  
54 particular, independent directors may be reluctant to increase CSR reporting levels due  
55 to reputational concerns (Haniffa and Cooke, 2002). Independent directors, who might  
56 lack an in-depth knowledge of the CSR measures taken by a firm, may therefore avoid  
57 playing a proactive role in promoting CSR reporting practices in order to minimize  
58 reputational risks (Guerrero-Villegas et al., 2018). In addition, board independence may  
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3 not have a positive impact on CSR reporting if large shareholders take control over  
4 independent directors and hinder the latter's ability to oversee reporting practices  
5 (Gallego-Álvarez and Pucheta-Martínez, 2020). As a result, we assume that the effect of  
6 multiple directorships is moderated by board independence, leading us to formulate the  
7 following hypothesis:  
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11 H3: The association between multiple directorships and CSR reporting is moderated by  
12 board independence.  
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#### 14 *Board gender diversity and CSR reporting*

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16 Researchers have generally supported the notion that women directors positively  
17 influence CSR reporting (Rao and Tilt, 2016; Bravo and Reguera-Alvarado, 2019). In  
18 this sense, there is consensus vis-à-vis women's greater orientation towards  
19 environmental and social issues (Kaijser and Kronsell, 2014), and different perspectives  
20 suggest that gender board diversity may be an important driver of CSR reporting. In this  
21 regard, women are likely to provide the board with a wide set of resources, such as  
22 skills, access to key constituents, and different leadership experiences (Quintana-García  
23 and Benavides-Velasco, 2016). This enables boards to better understand the concerns  
24 and demands from the environment. In particular, women tend to be more empathic and  
25 socially sensitive (Nielsen and Huse, 2010), as well as closer to market information  
26 needs (Larrieta-Rubín de Celis et al., 2015). Therefore, female directors are more likely  
27 to focus on issues and policies related to social responsibility (Harjoto and Rossi, 2019),  
28 and gender-diverse boards may display a greater inclination towards CSR initiatives  
29 (Katmon et al., 2019). Moreover, female directors have a more communal style of  
30 leadership and tend to be more participative and proactive (Tejedo-Romero et al., 2017),  
31 which stimulates discussions concerning CSR issues and which may encourage the  
32 board to promote CSR reporting practices.  
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43 Nevertheless, some studies have questioned the effect of female directors on CSR  
44 reporting (Giannarakis, 2014; Husted and Sousa-Filho, 2019). In particular, gender  
45 diversity might not have a positive effect on CSR when women are considered as tokens  
46 and face important minority problems that could significantly hinder their ability to  
47 participate in discussions within the board (Elstad and Ladegard, 2012). In this case,  
48 women can have difficulty in playing an active role in the board to promote CSR  
49 practices (Konrad et al., 2008). In addition, gender diversity can also increase  
50 heterogeneity within the board, thereby creating significant subgroups and reducing  
51 team cohesion (Zhu et al., 2014). In this regard, female directors might be seen as  
52 hindering the board's ability to make decisions (Mensi, 2014), thus minimizing the  
53 implementation of increased CSR reporting initiatives. Accordingly, we assume that the  
54 effect of multiple directorships is moderated by board gender diversity, and we  
55 formulate the following hypothesis:  
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3 H4: The association between multiple directorships and CSR reporting is moderated by  
4 board gender diversity.  
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### 8 **3. Empirical design**

#### 9 **3.1. Sample**

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12 Our final sample is composed of 530 observations from firms listed on the Madrid  
13 Stock Exchange for the period 2011-2017. This sample provides an interesting scenario  
14 because of the particular characteristics of Spanish firms, which have a unitary board  
15 system and voluntary good governance practices (Manzaneque et al., 2016), and which  
16 are subject to intense pressure to enhance CSR reporting (Odriozola and Baraibar-Diez,  
17 2017). Data on board members was manually gathered from the biography of each  
18 director, which was extracted from the firms' annual reports or from corporate  
19 governance reports and, if necessary, by examining other public sources such as  
20 Bloomberg Business Week and the official websites of other companies where these  
21 directors served. Specifically, we researched the biographies of 1,252 board members.  
22 The information for designing our CSR reporting variable was obtained from the GRI  
23 database or by analyzing firms' websites, if necessary. Finally, financial data and other  
24 corporate governance information were extracted from Datastream.  
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#### 34 **3.2. Variables**

##### 35 *Dependent variable: CSR reporting*

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38 The dependent variable of our study captures the level of CSR reporting (CSR  
39 reporting) by creating an index, which is calculated by aggregating several items  
40 (Moneva et al., 2007; Miras-Rodríguez et al., 2020): (1) disclosure of CSR information  
41 in a stand-alone report; (2) compliance with GRI guidelines; (3) presentation of "in  
42 accordance" level, and (4) presence of external assurance. These items are dummy  
43 variables and, therefore, the reporting index ranges from 0 to 4.  
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##### 50 *Explanatory variables and control variables*

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52 Our main explanatory variable, multiple directorships (DIRECTORSHIPS), is measured  
53 by the average number of outside boards on which directors sit in the same year  
54 (Hillman et al., 2011; Bravo and Reguera-Alvarado, 2018).  
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57 Moreover, our three moderating variables are also designed in line with previous  
58 research. Board size (BSIZE) is calculated by the total number of board members  
59 (Arayssi et al., 2020; Gallego-Álvarez and Pucheta-Martínez, 2020). Board  
60 independence (BINDEP) is measured by the proportion of independent directors within

the board (Cuadrado-Ballesteros et al., 2015; Husted and Sousa-Filho, 2019). Gender diversity (BGENDER) is computed as the proportion of female directors on the board (Arayssi et al., 2016; Katmon et al., 2019).

Consistent with prior literature (Bravo and Reguera-Alvarado, 2019), a set of control variables is also considered due to their potential influence on CSR reporting. As regards board-related variables, board tenure and board activity are included in the empirical analysis. Board tenure (BTENURE) is computed as the average number of years board members spent on a particular board. Finally, board activity (BMEETINGS) refers to yearly board meeting frequency. In addition, several firm-level variables are also considered: firm size, profitability, and leverage. Firm size (ASSET) is calculated as the logarithm of total assets; profitability (ROA) is computed as the return on total assets; and leverage (LEV) is measured as the ratio of total debt to total assets. Finally, we use a set of year and sector dummies to control for time and industry effects, respectively.

Table 1 provides a summary of the variables and their definitions.

[Insert table 1 about here]

### 3.3. Empirical model

The two-step dynamic panel data model Generalized Method of Moments (GMM) proposed by Arellano and Bond (1991) is employed to test the hypotheses formulated. One common concern in research into boards of directors and CSR reporting practices relates to potential endogeneity between the two variables, which can result in reverse causality relations or unobserved variables (Jain and Jamali, 2016; Guerrero-Villegas et al., 2018). The GMM procedure allows us to address potential endogeneity problems by using the lagged right-hand-side variables as instruments (Blundell and Bond, 1998). Although there are several methodological options for addressing endogeneity problems, GMM is considered to be consistent and efficient since it also allows unobservable heterogeneity to be controlled for (Ramon-Llorens, et al., 2019). The consistency of GMM estimates depends on both the absence of second-order serial correlation in the first-difference residuals and on the validity of the instruments, which have been confirmed by both the m2 statistic and the Sargan test.

The general model used to test our hypotheses is presented in Equation 1:

$$\text{CSR reporting}_{i,t} = \beta_0 + \beta_1 \text{CSR reporting}_{i,t-1} + \beta_2 \text{DIRECTORSHIPS}_{i,t} + \beta_3 \text{BSIZE}_{i,t} + \beta_4 \text{BINDEP}_{i,t} + \beta_5 \text{BGENDER}_{i,t} + \beta_6 \text{BTENURE}_{i,t} + \beta_7 \text{BMEETINGS}_{i,t} + \beta_8 \text{ASSET}_{i,t} + \beta_9 \text{ROA}_{i,t} + \beta_{10} \text{LEV}_{i,t} + \sum_{j=1}^6 \beta_{11j} \text{YEAR}_{i,t} + \sum_{j=1}^6 \beta_{12j} \text{SECTOR}_{i,t} + \varepsilon_{it}$$

Equation [1]

where  $\beta_0$  is the intercept and  $\beta_i$  is the coefficient of each independent variable. The sub-index  $i$  identifies the individual, and the sub-index  $t$  identifies the time, and  $\epsilon_{it}$ , the error term.

## 4. Empirical results

### 4.1. Descriptive statistics and bivariate correlations

Table 2 provides the descriptive statistics of all the variables. The average value for the CSR reporting index is 1.231. Many firms in our sample opt to disclose CSR information in the annual reports, and only the largest firms in the Madrid Stock Exchange publish a stand-alone CSR report (Miras-Rodríguez et al., 2020). As regards multiple directorships, the mean number of outside directorships of board members is around 1.42. These findings are very similar to those reported by other previous studies (Hillman et al., 2011; Bravo and Reguera-Alvarado, 2018). Moreover, the board is composed of nearly eleven members on average, the vast majority of whom are independent directors (around 82%). Women are clearly underrepresented, since female directors only average 13.1% of total board membership. In addition, the board meets around ten times a year and the average value for board tenure is only 6.4 years.

[Insert table 2 about here]

Table 3 reports the correlation matrix among the variables. In particular, the results show a positive association between CSR reporting and directorships. Furthermore, and as expected, several independent variables are also correlated with CSR practices. The literature generally considers multicollinearity to be a problem if the correlation between the independent variables is above 0.7 (Cooper and Schindler, 2003). Although the correlation coefficients are below 0.7, we compute the variance inflation factor (VIF) to test for the lack of multicollinearity in our estimates, and we find that VIF values are all below 2. Given that lack of multicollinearity is broadly accepted when VIF values are below 5 (Studenmund, 1997), we deem that multicollinearity is not an issue in our sample.

[Insert table 3 about here]

### 4.2. Main analysis

With regard to hypothesis H1, the results of the multivariate analysis are presented in Table 4. Specifically, columns 1-7 reflect the association between CSR reporting and several variables to capture multiple directorships: the average number of outside directorships (column 1), the quadratic value of the average number of outside directorships (column 2), and individual measures to test the effect on CSR reporting of a specific number of outside directorships (columns 3-7). In line with the theoretical arguments, results show a positive and statistically significant association between

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3 multiple directorships and CSR reporting (Column 1). This positive association is also  
4 confirmed when the quadratic measure of multiple directorships is included (column 2).  
5 Results suggest that higher values of directorships positively influence the level of CSR  
6 reporting, and rule out the presence of a negative busyness effect for higher levels of  
7 interlocking directorates.  
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11 By way of an in-depth analysis of the previous results, we considered the association  
12 between CSR reporting and the percentage of directors who sit on one, two, three, and  
13 four or more outside boards (columns 3-7). In this regard, there is no significant  
14 association between multiple directorships and the level of CSR reporting if the number  
15 of outside directorships is only one. However, when directors sit on an average of two  
16 or more outside boards, multiple directorships have a clear positive and significant  
17 effect on CSR reporting. Overall, these findings lead us to accept hypothesis H1.  
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21 In addition, our results are also consistent with theoretical predictions about the  
22 moderating variables, which determine the level of CSR reporting. Specifically, our  
23 results tend to indicate that the level of CSR reporting is positively influenced by board  
24 size and gender board diversity, and negatively conditioned by board independence. As  
25 for the control variables, our results generally reveal that CSR reporting is negatively  
26 related to board tenure and positively associated to firm size and leverage.  
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31 [Insert table 4 about here]  
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33 In order to test hypotheses H2, H3, and H4, Table 5 presents the results for the  
34 moderating effect of board characteristics (size, independence, and gender) in the  
35 relationship between CSR reporting and multiple directorships. First, our findings show  
36 that board size positively moderates the association between multiple directorships and  
37 CSR reporting. Therefore, the impact of interlocking directorates on CSR reporting is  
38 strengthened in larger boards, thus providing support for hypothesis H2. However, our  
39 results fail to find a significant moderating effect of board independence on the relation  
40 between multiple directorships and CSR reporting: hence hypothesis H3 cannot be  
41 accepted. Finally, gender diversity also appears to be an important moderating factor in  
42 the relationship between multiple directorships and CSR reporting. Female directors  
43 lead to a more intense influence of interlocking directorates on CSR reporting, as  
44 suggested in hypothesis H3.  
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49 [Insert table 5 about here]  
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### 52 53 54 **4.3. Discussion**

55 The effect of the board of directors on CSR practices has become a controversial issue  
56 in recent research. This paper seeks to explore the relationship between multiple  
57 directorships, as a key component of boards intellectual capital, and the level of CSR  
58 reporting. In particular, the advantages and disadvantages of multiple directorships have  
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3 been increasingly discussed by regulators, professionals, and academics alike. Our  
4 results extend previous evidence on the effects of intellectual capital of boards and also  
5 contribute to the literature on corporate governance and environmental studies.  
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8 On the one hand, and consistent with previous research (Barka and Dardour, 2015; Ortiz  
9 de Mandojana and Aragon-Correa, 2015; Glass et al., 2016; Al-Dah, 2019), our  
10 evidence reinforces the idea regarding the impact of interlocking directorates on CSR  
11 decisions. In particular, our findings herald a step forward vis-à-vis other studies which  
12 suggested that specific director links may have an effect on the publication of CSR  
13 reports (Zou et al., 2019; Sun et al., 2020). Unlike these studies, we focus on the total  
14 number of outside directorships and on a more comprehensive measure of CSR  
15 reporting. Specifically, we highlight that boards with multiple directorships play an  
16 active role in enhancing CSR reporting initiatives, including the disclosure of CSR  
17 reports, as well as the adoption of and adherence to GRI guidelines, and the external  
18 assurance of CSR information. Compliance with GRI guidelines and CSR assurance can  
19 have an important effect on corporate reputation, firms' access to finance, or analyst  
20 coverage (Casey and Grenier, 2015; Odriozola and Bariabar-Díez, 2017; García-  
21 Sánchez et al., 2019). Therefore, our evidence is particularly relevant given the  
22 repercussion that these CSR reporting initiatives have on financial markets.  
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29 We therefore complement previous evidence concerning the relation between multiple  
30 directorships and reporting policies (Baatour et al., 2017; Bravo and Reguera-Alvarado,  
31 2018). As predicted, multiple directorships help boards to deal with the environmental  
32 and social challenges facing firms (Ramon-Llorens et al., 2019), and lead to an  
33 enhanced level of CSR reporting, which can be explained for several reasons. First,  
34 directors with multiple appointments are better connected and hence are more likely to  
35 be aware of CSR reporting trends and stakeholders' demands (Zou et al., 2019). Second,  
36 in line with our theoretical expectations, interlocking directorates make boards better  
37 prepared for CSR reporting decisions since they provide valuable resources for  
38 exchanging information in order to adopt superior CSR reporting initiatives (Lamb,  
39 2016; Al-Dah, 2019). Third, implementing CSR reporting practices is an immediate and  
40 inexpensive way to follow disclosure trends in the markets (Miras-Rodríguez et al.,  
41 2020), and hence directors with multiple appointments can more easily encourage and  
42 convince boards to improve these reporting initiatives.  
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49 Furthermore, our results emphasize that the effect of multiple directorships on CSR  
50 reporting remains significant when the number of outside directorships is two or more.  
51 Some previous evidence has suggested that multiple directorships can eventually lead to  
52 a deterioration in board financial decisions, which require greater internal control by the  
53 board (Fich and Shivdasani, 2012; Lei and Deng, 2014; Bravo and Reguera-Alvarado,  
54 2018). Even policy-makers and professional bodies (European Commission, 2011;  
55 Institutional Shareholder Services, 2020) have expressed their concern about an  
56 increased number of directorships potentially worsening certain decision-making  
57 processes within a board. Nonetheless, our research demonstrates that the effect of  
58 multiple directorships on CSR reporting decisions is unambiguously positive. This  
59 evidence confirms that an increased number of directorships does not necessarily lead to  
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3 harmful busyness effects within boards. Consequently, the term “busyness” should not  
4 be generalized, since in some cases, the benefits of multiple directorships can outweigh  
5 the disadvantages. Therefore, our paper extends the academic debate about whether  
6 multiple directorships add value to firms (Ferris et al., 2020), and may help to  
7 complement the thus far controversial results by highlighting that interlocking  
8 directorates may prove to be especially beneficial for CSR specific strategies.  
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12 Our findings are also consistent with the recent stream of research which supports the  
13 idea that contextual approaches are required to better comprehend the influence of  
14 boards of directors. In the CSR field, a few articles have studied whether the association  
15 between interlocking directorates and CSR activities may be moderated by firm  
16 characteristics (Ortiz de Mandojana and Aragon-Correa, 2015; Zou et al., 2019) and the  
17 institutional context (Sun et al., 2020). In particular, we extend previous literature by  
18 analyzing how certain board characteristics (board size, board independence, and  
19 gender diversity) moderate the relation between multiple directorships and CSR  
20 reporting. Our findings are generally consistent with theoretical expectations and  
21 reinforce the evidence concerning the importance of examining the interaction between  
22 board attributes (Oh et al., 2018; Bravo and Reguera-Alvarado, 2019; Endrikat et al.,  
23 2020). Specifically, our results show that board size and board gender diversity  
24 strengthen the influence of multiple directorships on CSR reporting. First, in addition to  
25 other studies which document a positive relationship between board size and CSR  
26 reporting (Jizi, 2017; Husted and Sousa-Filho, 2019), our evidence suggests that larger  
27 boards enable directors with multiple appointments to exert a greater influence on CSR  
28 reporting. Larger boards are likely to pay closer attention to CSR stakeholders’ demands  
29 and to organize the implementation of CSR initiatives (Barakat, Pérez, and Ariza,  
30 2015). Moreover, having a greater number of directors tends to bring more resources to  
31 the board and more links to its environment (Abeysekera, 2010). Therefore, board  
32 members with multiple directorships might have more time to discuss and promote CSR  
33 issues in larger boards, which will also become more receptive to intensifying CSR  
34 policies. Second, our findings complement previous research on the positive effect of  
35 board gender diversity on CSR reporting (Arayssi et al., 2016; Rao and Tilt, 2016;  
36 Bravo and Reguera-Alvarado, 2019), by underpinning the notion that the influence of  
37 multiple directorships on CSR reporting is stronger in gender-diverse boards. Female  
38 directors have a greater orientation towards CSR issues (Nielsen and Huse, 2010;  
39 Harjoto and Rossi, 2019) and are likely to create a more participative and proactive  
40 atmosphere to discuss corporate decisions (Tejedo-Romero et al., 2017). Therefore,  
41 gender diversity will stimulate board members with multiple directorships, who will  
42 find great support when seeking to encourage boards to enhance CSR reporting  
43 initiatives.  
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## 5. Conclusions

This paper provides new empirical evidence concerning the effect of boards intellectual capital on CSR reporting. We find that CSR reporting is enhanced when the number of interlocking directorates increases. Directors with multiple appointments are likely to bring valuable intellectual capital to boards since they may have a broader perspective about emerging trends as well as the strengths offered by different business strategies. In addition, the positive influence of multiple directorships is boosted by board size and gender diversity. Given the importance of both corporate governance mechanisms and CSR reporting in financial markets, our paper has direct implications for firms, regulators, professionals, and researchers.

First, our findings enable firms to understand how directors' social capital, particularly interlocking directorates, provides unique skills for improving CSR reporting. In addition, both gender and board size play an important role in strengthening the influence of multiple directorships on CSR reporting. Therefore, our evidence would help firms when selecting board members and in the development of certain organizational strategies, such as board size.

Second, international regulatory bodies and practitioners have expressed their concern about limiting the number of director appointments on other boards in order to improve board effectiveness. Our findings demonstrate that the impact of multiple directorships on board effectiveness depends on the nature of the decisions in question, since the level of CSR reporting has been shown to rise when the number of directorships increases. In addition, the interaction between multiple directorships and other board attributes, such as gender diversity and board size, remains crucial in our analysis. These characteristics have also been widely debated by professionals and policy-makers, and discussed in codes of corporate governance. In this regard, our evidence presents an important business case in terms of refining legislation and recommendations from regulators and practitioners.

Third, our evidence highlights that the resource dependence theory may be key in explaining the influence of interlocking directorates. In the context of CSR decisions, the provision of resources by board members who hold multiple directorships seems to prevail over what is known as the "busyness effect". Researchers are thus encouraged to examine the effect of multiple directorships on different corporate decisions in order to provide more evidence on the pros and cons of this board characteristic. Furthermore, our findings contribute to the academic debate concerning the need to consider the context in which directors make decisions. As a result, contextual research may be required for researchers to hone their theoretical frameworks, since directors do not work in isolation, and the one-size-fits-all perspective may be inappropriate when examining the effects of boards of directors.

This paper evidences certain limitations that may be considered with a view to pursuing future research opportunities. First, while Spain provides a relevant context for analyzing corporate governance mechanisms and CSR reporting, future studies could

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3 explore different legal and/or institutional contexts, since the influence of boards might  
4 vary depending on the environment. In addition, other moderating factors could be  
5 studied, and academics might also explore specific characteristics of board members  
6 who hold multiple directorships.  
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**Tables****Table 1. Description of variables**

| Variable       | Definition   |
|----------------|--|
| CSR reporting  | Level of CSR reporting                                   |
| DIRECTORSHIPS  | Average number of outside directorships of board members |
| BSIZE          | Number of board members                                  |
| BINDEP         | Percentage of independent directors within the board     |
| BGENDER        | Proportion of women directors in the board               |
| BTENURE        | Average tenure of board members                          |
| BMEETINGS      | Number of board meetings by year                         |
| ASSET          | Total assets (logarithm)                                 |
| ROA            | Return on assets   |
| LEVERAGE       | Ratio total debt to total assets                         |
| Sector dummies | Dummy variables (two-digit SIC codes)                    |

**Table 2. Descriptive statistics**

| Variable      | Obs | Mean   | Std. Dev. | Q1     | Median | Q3     |
|---------------|-----|--------|-----------|--------|--------|--------|
| CSR reporting | 629 | 1.231  | 1.748     | 0.000  | 0.000  | 3.000  |
| DIRECTORSHIPS | 629 | 1.420  | 0.951     | 0.667  | 1.333  | 2.000  |
| BSIZE         | 629 | 10.7   | 3.664     | 8.000  | 10.000 | 13.000 |
| BINDEP        | 629 | 0.818  | 0.128     | 0,767  | 0.833  | 0.909  |
| BGENDER       | 629 | 0.131  | 0.117     | 0.000  | 0.111  | 0.200  |
| BTENURE       | 629 | 6.443  | 4.528     | 3.286  | 6.300  | 9.138  |
| BMEETINGS     | 629 | 10.410 | 4.038     | 8.000  | 11.000 | 12.000 |
| ASSET         | 629 | 14.094 | 2.550     | 12.270 | 13.872 | 15.664 |
| ROA           | 629 | 0.077  | 1.133     | 0.007  | 0.043  | 0.083  |
| LEVERAGE      | 629 | 0.648  | 0.781     | 0.356  | 0.602  | 0.826  |

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**Table 3. Correlation matrix**

| Variable          | (2)      | (3)      | (4)       | (5)      | (6)       | (7)       | (8)      | (9)      | (10)      |
|-------------------|----------|----------|-----------|----------|-----------|-----------|----------|----------|-----------|
| (1) CSR reporting | 0.290*** | 0.500*** | 0.045     | 0.169*** | -0.092**  | 0.159***  | 0.628*** | -0.015   | 0.006     |
| (2) DIRECTORSHIPS |          | 0.274*** | -0.123*** | 0.189*** | 0.088**   | 0.135***  | 0.460*** | -0.038   | -0.131*** |
| (3) BSIZE         |          |          | 0.243***  | 0.097*** | 0.053     | 0.116***  | 0.644*** | -0.035   | -0.061    |
| (4) BINDEP        |          |          |           | 0.049    | -0.113*** | 0.158***  | 0.007    | -0.035   | -0.063    |
| (5) BGENDER       |          |          |           |          | -0.016    | 0.114***  | 0.226*** | 0.070*   | 0.010     |
| (6) BTENURE       |          |          |           |          |           | -0.146*** | -0.054   | -0.045   | -0.126*** |
| (7) BMEETINGS     |          |          |           |          |           |           | 0.340*** | -0.025   | -0.096**  |
| (8) ASSET         |          |          |           |          |           |           |          | -0.086** | -0.037    |
| (9) ROA           |          |          |           |          |           |           |          |          | 0.502***  |
| (10) LEVERAGE     |          |          |           |          |           |           |          |          |           |
| VIF               | 1.36     | 2.04     | 1.23      | 1.09     | 1.08      | 1.24      | 2.49     | 1.37     | 1.42      |

**Table 4. Effect of directorships on CSR**

|                                       | (1)                 | (2)                 | (3)                 | (4)                 | (5)                 | (6)                 | (7)                 |
|---------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| CSR <sub>t-1</sub> reporting          | 0.459***<br>(0.023) | 0.448***<br>(0.029) | 0.477***<br>(0.026) | 0.744***<br>(0.044) | 0.510***<br>(0.025) | 0.465***<br>(0.024) | 0.466***<br>(0.025) |
| DIRECTORSHIPS                         | 0.092***<br>(0.023) | -0.046<br>(0.066)   |                     |                     |                     |                     |                     |
| DIRECTORSHIPS <sup>2</sup>            |                     | 0.035*<br>(0.018)   |                     |                     |                     |                     |                     |
| 1 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     | -0.109<br>(0.130)   |                     |                     |                     |                     |
| 2 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     |                     | 0.574**<br>(0.257)  |                     |                     |                     |
| 3 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     |                     |                     | 0.951***<br>(0.245) |                     |                     |
| 4 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     |                     |                     |                     | 0.869***<br>(0.173) |                     |
| MORE 4<br>ADDITIONAL<br>DIRECTORSHIPS |                     |                     |                     |                     |                     |                     | 0.598***<br>(0.190) |
| BSIZE                                 | 0.040***<br>(0.009) | 0.043***<br>(0.009) | 0.047***<br>(0.008) | 0.015*<br>(0.009)   | 0.045***<br>(0.009) | 0.038***<br>(0.008) | 0.050***<br>(0.009) |
| BINDEP                                | -0.310*<br>(0.161)  | -0.337*<br>(0.179)  | -0.367**<br>(0.166) | -0.119<br>(0.139)   | -0.375**<br>(0.170) | -0.387**<br>(0.167) | -0.314*<br>(0.168)  |
| BGENDER                               | 0.499**<br>(0.230)  | 0.201<br>(0.227)    | 0.402*<br>(0.220)   | 0.287<br>(0.203)    | 0.451**<br>(0.212)  | 0.396*<br>(0.224)   | 0.428**<br>(0.204)  |
| BTENURE                               | -0.008**<br>(0.004) | -0.006<br>(0.004)   | -0.007*<br>(0.004)  | -0.007<br>(0.005)   | -0.008**<br>(0.004) | -0.009**<br>(0.004) | -0.008**<br>(0.004) |
| BMEETINGS                             | 0.004<br>(0.004)    | 0.005<br>(0.005)    | 0.001<br>(0.005)    | 0.001<br>(0.005)    | 0.010**<br>(0.005)  | 0.005<br>(0.004)    | 0.005<br>(0.005)    |
| ASSET                                 | 0.100***<br>(0.016) | 0.110***<br>(0.017) | 0.113***<br>(0.014) | 0.038**<br>(0.019)  | 0.084***<br>(0.015) | 0.115***<br>(0.017) | 0.100***<br>(0.016) |
| ROA                                   | 0.000<br>(0.002)    | 0.002<br>(0.002)    | 0.002<br>(0.001)    | 0.000<br>(0.003)    | 0.001<br>(0.002)    | 0.004***<br>(0.002) | -0.001<br>(0.002)   |
| LEVERAGE                              | 0.023***<br>(0.008) | 0.015**<br>(0.006)  | 0.018***<br>(0.005) | 0.020<br>(0.014)    | 0.013<br>(0.009)    | 0.016***<br>(0.005) | 0.025***<br>(0.008) |
| Year dummies                          | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 |
| Sector dummies                        | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 |
| Observations                          | 530                 | 530                 | 530                 | 530                 | 530                 | 530                 | 530                 |
| Wald chi                              | 7256.07***          | 8696.02***          | 11093.22***         | 7312.57***          | 7968.54***          | 7784.99***          | 12295.17***         |
| m2                                    | -0.24               | -0.26               | -0.22               | -0.06               | -0.19               | -0.19               | -0.25               |
| Sargan test                           | 62.05               | 61.63               | 67.68               | 24.24               | 63.10               | 67.21               | 63.36               |

Standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 5. Mediating effect of board size, board independence, and gender diversity**

|                              | (1)                 | (2)                 | (3)                 |
|------------------------------|---------------------|---------------------|---------------------|
| CSR <sub>t-1</sub> reporting | 0.647***<br>(0.044) | 0.439***<br>(0.023) | 0.382***<br>(0.032) |
| DIRECTORSHIPS                | -0.082<br>(0.065)   | 0.249**<br>(0.121)  | 0.058**<br>(0.028)  |
| DIRECTORSHIPS*BSIZE          | 0.012*<br>(0.007)   |                     |                     |
| DIRECTORSHIPS*INDEP          |                     | -0.170<br>(0.160)   |                     |
| DIRECTORSHIPS*GENDER         |                     |                     | 0.408*<br>(0.238)   |
| BSIZE                        | 0.003<br>(0.012)    | 0.040***<br>(0.009) | 0.042***<br>(0.010) |
| BINDEP                       | -0.042<br>(0.115)   | -0.136<br>(0.228)   | -0.308*<br>(0.172)  |
| BGENDER                      | 0.368*<br>(0.220)   | 0.294<br>(0.215)    | -0.315<br>(0.371)   |
| BTENURE                      | -0.001<br>(0.003)   | -0.007**<br>(0.004) | -0.007*<br>(0.004)  |
| BMEETINGS                    | 0.004<br>(0.004)    | 0.005<br>(0.005)    | 0.003<br>(0.005)    |
| ASSET                        | 0.069***<br>(0.018) | 0.102***<br>(0.017) | 0.123***<br>(0.020) |
| ROA                          | -0.000<br>(0.003)   | 0.002<br>(0.002)    | 0.006**<br>(0.003)  |
| LEVERAGE                     | 0.019*<br>(0.011)   | 0.015*<br>(0.008)   | 0.016**<br>(0.008)  |
| Year dummies                 | Yes                 | Yes                 | Yes                 |
| Sector dummies               | Yes                 | Yes                 | Yes                 |
| Observations                 | 530                 | 530                 | 530                 |
| Wald chi                     | 13130.92***         | 8697.21***          | 7070.81***          |
| m2                           | -0.10               | -0.28               | -0.30               |
| Sargan test                  | 34.00               | 64.15               | 64.35               |

Standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

## The influence of board social capital on corporate social responsibility reporting

### Abstract

Purpose: The main objective of this paper is to analyze the influence of multiple directorships, as a critical component of board social capital, on CSR reporting. This study also explores the moderating effect of certain board attributes on multiple directorships.

Design/methodology/approach: Our sample is composed of Spanish listed firms in the Madrid Stock Exchange for the period 2011-2017. A dynamic panel data model based on the Generalized Method of Moments (GMM) is employed.

Findings: Our results highlight an ambiguously positive association between multiple directorships and the level of CSR reporting. In particular, this relationship is positively moderated by both board size and gender diversity.

Research limitations/implications: These findings contribute to academic debates concerning the value of board members intellectual capital. In particular, we emphasize the importance of board social capital, as well as the need to consider the context in which directors make decisions.

Practical implications: This evidence may prove helpful to firms when configuring the board of directors, and for regulators and professionals when refining their legislations and recommendations.

Originality: To the best of the authors' knowledge, this is the first study that empirically analyzes the impact of an important element of board social capital, such as multiple directorships, on CSR reporting, which has become crucial in financial markets.

**Key Words:** board intellectual capital, board social capital, multiple directorships, CSR reporting, board size, gender diversity.

### Research Paper

## 1. Introduction

The current economic environment is characterized by a growing interest in intellectual capital, corporate social responsibility (hereinafter CSR), and corporate governance (Tejedo-Romero and Araujo, 2020). These topics have become pivotal for regulators, professionals, and firms alike, and previous literature has highlighted the existence of interrelated linkages among the three concepts (Altuner et al., 2015).

On the one hand, intellectual capital has been playing an ever-increasing role for firms in terms of creating organizational competitiveness and sustainability (Alvino et al., 2020). Indeed, previous studies underline that the bulk of a company's value is related to intangible resources, such that the ability to manage intellectual capital therefore remains crucial for firms (Berezinets et al. 2016). Accordingly, research on intellectual capital has grown significantly over the last few years, although empirical evidence in this field is still far from definitive (Massaro et al., 2018). In particular, current research calls for a broader approach in order to gain a deeper understanding of how intellectual capital works. In this regard, recent studies have emphasized the role of corporate boards of directors in the creation and leveraging of a firm's intellectual capital (Pérez-Calero et al. 2016; Scarfato et al., 2020). Directors are likely to bring crucial intangible resources to a board (i.e., knowledge, skills, experience, and connections), and can use their intellectual capital to improve firms' competitive advantage (Berezinets et al. 2016).

On the other hand, while intellectual capital and CSR are theoretically interconnected concepts, the literature concerning the linkages between the two issues is scant (Gallardo-Vázquez et al., 2019; Nikolaou, 2019). One emerging line of research suggests that CSR enhances a firm's level of intellectual capital, which results in it increasing its competitive advantage and value (Jain et al., 2017; Gangi et al., 2019; Khan et al. 2019; Nirino et al. 2020). These studies consider that CSR strategies improve the firm's relations with its stakeholders, which positively affects the efficiency of intellectual capital. In addition, research has also examined how boards of directors, as a key source and driver of intellectual capital, may boost CSR (Barka and Dardour, 2015; Al-Dah, 2019; Ramon-Llorens et al., 2019). These studies stress that directors become providers of human and social capital, which proves decisive with regard to developing sustainable strategies and successfully implementing CSR policies to strengthen relations with stakeholders and gain competitive advantage.

Our paper extends this stream of research by exploring the relation between multiple board directorships, as a relevant component of board social capital, and CSR reporting. Specifically, the objective of this study is twofold. First, we examine the effect of the number of external board directorships on the level of CSR reporting. Second, we analyze how certain board characteristics moderate the influence of multiple board directorships on CSR reporting. The topic is timely and relevant for a number of reasons.



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3 First, multiple directorships<sup>1</sup>, which take place when a board member of a firm sits on the  
4 board of directors of another firm, are critical vis-à-vis developing board social capital  
5 and, therefore, enhance the intellectual capital of boards of directors (Nicholson et al.,  
6 2004; Berezinets et al., 2016). Multiple directorships remain an important board  
7 characteristic for academics, policy-makers, and professionals alike. In particular,  
8 interlocking directorates have been the subject of intense debate for regulators (European  
9 Commission, 2011) and practitioners (Institutional Shareholder Services, 2020), who  
10 suggest that an excessive number of directorships might enhance the busyness of boards  
11 and prove detrimental to corporate decision quality. Furthermore, the issue concerning  
12 boards' busyness has recently been addressed by national codes of corporate governance  
13 in a number of countries (i.e. Australia, Canada, France, Germany, Italy, Japan, Spain,  
14 the United Kingdom, and the United States, among others). However, academics have  
15 increasingly underlined the role of multiple directorships as providers of key resources  
16 for creating intangible value by developing CSR activities, although the evidence is  
17 scarce and inconclusive, and the consideration of CSR reporting is missing (Ortiz de  
18 Mandojana et al., 2015; Glass et al., 2016; Al-Dah, 2019; Lu et al., 2020).

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Second, over the last few years, firms have been coming under ever-increasing pressure  
to report information on CSR practices, which have become a crucial strategy for  
competitive advantage (Gangi and Trotta, 2013; Arayssi et al., 2016). CSR information  
may even affect firm valuation (Ioannou and Serafeim, 2015), investments decisions  
(Ioannou and Serafeim, 2019), corporate reputation (Odriozola and Baraibar-Díez, 2017),  
and the cost of finance (Cheng et al., 2014). Consequently, CSR reporting has also been  
included in the agenda of regulators and professional bodies alike (Directive 2014/95;  
KPMG, 2017). As a result, understanding how board social capital impacts CSR reporting  
is a central question when it comes to ascertaining how board members provide valuable  
intellectual capital.

Third, the influence of board social capital is likely to be contingent and to depend on the  
context (Wincent et al., 2010; Johnson et al., 2013). Despite being theoretically evident,  
there is minimal empirical evidence concerning whether, and how, certain board  
attributes might interact with one another in their links to CSR (Endrikat et al., 2020). In  
particular, to comprehend the effects of board social capital, boards need to be considered  
as a group rather than as a piecemeal, thus requiring research on the interactions between  
board attributes to provide more conclusive evidence on how multiple directorships  
influence CSR so that policy-makers and practitioners can make their legislations and  
recommendations more effective (Jain and Jamali, 2016).

Our sample is composed of Spanish listed firms in the Madrid Stock Exchange for the  
period 2011-2017. A unique set of data is used, since the information on board members

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<sup>1</sup> In addition to multiple directorships, the literature has also employed the term “interlocking directorates”  
to refer to this issue.

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3 is hand-collected by examining the biographies of each of the 1,252 directors of these  
4 firms. Individual analysis of each biography enables us to reliably identify any type of  
5 board member directorship, which offers an advantage vis-à-vis the data generally  
6 provided by global databases. Our results point to a positive association between multiple  
7 directorships and the level of CSR reporting. In particular, this relation remains positive  
8 when board members hold two or more outside directorships, and therefore the presence  
9 of a negative busyness effect is ruled out. In addition, this relationship between multiple  
10 directorships and CSR reporting is positively moderated by both board size and gender  
11 diversity.  
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17 Our study thus offers several key contributions. First, our findings contribute to  
18 intellectual capital literature by exploring the connections between board social capital  
19 and CSR in greater depth. Our evidence highlights that board members who hold multiple  
20 directorships provide a firm with crucial intangible resources, thereby strengthening CSR  
21 reporting practices. In particular, multiple directorships may help firms to attain  
22 competitive advantage by enhancing CSR reporting, regardless of the number of board  
23 directorships. These findings indicate that the provision of resources prevails over the  
24 busyness effect in decisions related to CSR reporting. Thus, we extend the evidence  
25 concerning this component of board intellectual capital and offer a new perspective to  
26 understand how board social capital may generate value for firms. Second, our paper also  
27 extends corporate governance and corporate social responsibility literature. Two closely  
28 related papers (Zou et al., 2019; Sun et al., 2020) have explored, in Chinese context,  
29 whether a firm is more likely to publish a stand-alone CSR report when it has an interlink  
30 to another firm that publishes such a report. Our study extends this research by focusing  
31 on the total number of outside directorships (not only specific links between firms) in  
32 order to respond to the aforementioned regulatory, professional, and academic debates on  
33 the issue. Furthermore, our paper also fills the research gap by analyzing the effect of  
34 multiple directorships on a more global measure for CSR reporting strategy, considering  
35 not only the publication of CSR reports but also compliance and adherence to GRI  
36 guidelines and the external assurance of CSR information. This is important, since CSR  
37 reports have become common practice in many countries, and both GRI guidelines and  
38 external assurance have become key attributes of CSR reporting for gaining competitive  
39 advantage (García-Sánchez et al., 2019). Third, given the relevance of CSR reporting, our  
40 evidence stimulates the professional and regulatory debates concerning multiple  
41 directorships and its value as providers of valuable intellectual capital, which would help  
42 to fine tune legal proposals or endorsements on the matter. Fourth, we complement  
43 previous studies by indicating that the interaction between board attributes remains  
44 crucial in terms of gaining a clearer insight into what influence board social capital has  
45 on CSR reporting. Our results highlight the fact that the board context plays an important  
46 moderating role in the relation between multiple directorships and CSR reporting. In  
47 particular, our evidence implies a step forward in the literature by highlighting that board  
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3 size and gender diversity may stimulate the discussion and inclination towards CSR  
4 reporting practices within the board, and intensify the effect of multiple directorships.

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6 The structure of the paper is as follows. In the next section, the theoretical framework is  
7 reviewed and the main hypotheses are formulated. Section 3 explains the sample, the  
8 variables, and the method employed in the empirical analysis. Section 4 reports the main  
9 results, while section 5 summarizes the main conclusions of our study.  
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## 14 15 **2. Theoretical framework and hypothesis development**

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17 Intellectual capital can be defined as a set of intangible sources that helps to create  
18 competitive advantage and value for organizations (Nazari and Herremans, 2007; Alvino  
19 et al., 2020). More specifically, intellectual capital can be conceived as the “value-  
20 creating” of three components (Bontis et al., 1998): a firm’s human capital (the  
21 workforce’s capabilities, skills, expertise, experience, competence, innovation, and  
22 learning ability), structural or organizational capital (business processes and systems,  
23 organizational culture, and organizational capabilities), and relational capital (relations  
24 the firm has established with its stakeholders, such as customers, creditors, investors,  
25 suppliers, etc.). Intellectual capital research has progressively evolved and its focus has  
26 moved through different stages. While the initial phases led to the development of the  
27 theoretical concept and the identification of its components, the most recent stages have  
28 analyzed managerial implications and new aspects related to intellectual capital, such as  
29 the environment and sustainability (Massaro et al., 2018; Nirino et al., 2020).  
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35 In this regard, the linkages between intellectual capital and CSR have gained growing  
36 attention in recent years (Gallardo-Vázquez et al., 2019). The development of CSR  
37 activities is likely to generate both external and internal benefits, such as improving  
38 transparency and reputation, developing trust, increasing motivation, attracting good  
39 talent, strengthening co-operation and networks, improving corporate culture, and  
40 enhancing individual and collective knowledge (Jain et al., 2017; Gangi et al., 2019).  
41 Therefore, CSR activities may assist in creating the different types of intellectual capital,  
42 including human, structural, and relational capital (Nikolaou, 2019; Nirino et al., 2020).  
43 As a result, CSR practices can be expected to help firms develop substantial intangible  
44 value and lead to competitive advantage (Khan et al., 2019). Accordingly, previous  
45 research has investigated the determinants of CSR reporting in considerable depth  
46 (Coulmont et al., 2015).  
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51 Concurrently, recent research has underlined that a firm’s intellectual capital is also  
52 embedded in its people, structures and relationships, and can therefore be generated by  
53 governing bodies, mainly by the board of directors (Scarfato et al., 2020). Board  
54 members’ intellectual capital is responsible for creating and strengthening a firm’s  
55 intellectual capital, and can be classified into human capital and social capital (Berezinets  
56 et al. 2016; Pérez-Calero et al., 2016). Board human capital refers to the knowledge and  
57 skills of directors, and board social capital relates to relationships between board  
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3 members as well as their connections with other stakeholders, from both inside and  
4 outside the company (Johnson et al, 2013). Boards may use their intellectual capital to  
5 help attain competitive advantage and increase corporate value (Hillman, 2005).  
6 Specifically, directors' intellectual capital may provide the board with valuable intangible  
7 resources (Hillman and Dalziel, 2003) which prove decisive in terms of improving advice  
8 and counsel, firm legitimacy and reputation, channels of communication between the firm  
9 and external organizations, and can thereby significantly affect firms' CSR engagement  
10 (Ramon-Llorens et al., 2019).

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15 In particular, our paper complements this stream of literature by exploring in greater depth  
16 the role of board social capital as a source of intellectual capital, and specifically  
17 analyzing the relation between multiple board directorships and CSR reporting.  
18 Consistent with the resource dependence theory, boards of directors are seen more as a  
19 provider of resources than as evaluators of management (Scarfato et al., 2020). This  
20 theory considers that a firm is an open system conditioned by its connections with the  
21 external environment, and therefore the theory suggests that directors' social capital may  
22 bring key resources to boards (Pfeffer and Salancik, 1978). In this line, resource  
23 dependence theory underlines the notion that relations with the external environment  
24 enable the board to gain access to resources that are vital to attaining competitive  
25 advantage (Nicholson et al., 2004). In particular, board social capital can lead to benefits  
26 in the form of superior access to information (Adler and Known, 2002) and can facilitate  
27 the creation of intellectual capital by combining and exchanging knowledge and  
28 anticipation of value through such exchanges (Nahapiet and Ghoshal, 1998). Specifically,  
29 directors' social capital allows information and resources to flow into the board, which  
30 can affect the board's functioning as a whole (Johnson et al., 2013). In relation to CSR,  
31 by maintaining critical external relations board social capital is expected to be decisive  
32 vis-à-vis handling firms' external needs, such as environmental and social challenges  
33 (Ramon-Llorens et al., 2019).

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44 In the context of CSR reporting, multiple directorships prove crucial to the creation of a  
45 firm's links with its business environment (Adams et al., 2010), which may become a  
46 source of competitive advantage, thereby providing better strategic reasoning and vision  
47 (Ortiz de Mandojana and Aragon-Correa, 2015). In this line, multiple directorships may  
48 help the board to understand and respond to its demands regarding CSR reporting  
49 practices (Guerrero-Villegas et al. 2018). Specifically, interlocking directorates are likely  
50 to provide valuable resources for a board to improve CSR reporting, which remains key  
51 to mitigating environmental uncertainty and so gaining competitive advantage. In this  
52 regard, board member connections are likely to provide a unique opportunity for directors  
53 to observe the CSR strategies of other firms and to exchange information regarding trends  
54 in CSR reporting (Zou et al., 2019; Sun et al. 2020). Therefore, multiple directorships  
55 enable board members to gain experience about environmental and social challenges  
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3 (Ramon-Llorens et al., 2019) and to manage information regarding environmental and  
4 social standards, regulations and stakeholders' expectations (Ortiz de Mandojana and  
5 Aragon-Correa, 2015). In addition, directors who sit on more than one board obtain  
6 greater access to CSR issues (Jain et al., 2015). Thus, interlocking directorates therefore  
7 become an effective way for directors to acquire important knowledge and skills for  
8 strengthening discussions concerning CSR policies and for promoting CSR reporting  
9 strategies (Simoni and Caiazza, 2013). As a result, multiple directorships are likely to  
10 increase boards' awareness and their capacity to enhance the level of CSR reporting to  
11 respond to society's expectations and so attain competitive advantage.

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17 When it comes to achieving competitive advantage, firms are required to implement  
18 responsive and effective CSR initiatives to respond to the increasing pressure exerted by  
19 the environment (Gangi and Trotta, 2013). In this regard, disclosing CSR reports, which  
20 has become commonplace, may be insufficient, since their publication may be considered  
21 as an informal requirement for firms and may not lead to significant competitive  
22 advantage (Axjonow et al., 2018). In addition to CSR reports, firms may also strategically  
23 choose to follow Global Reporting Initiative (GRI)<sup>2</sup> initiatives to gain competitive  
24 advantage through an increase in value creation and corporate reputation (Odriozola and  
25 Baraibar-Diez, 2017; García-Sánchez et al., 2019). Moreover, firms can decide a certain  
26 application level of these guidelines, which results in enhancing comparability and  
27 transparency of CSR information, thus improving the trust placed in these firms and  
28 leading to economic benefits (Fernández-Feijoo et al., 2014; García-Sánchez et al., 2019).  
29 Additionally, external assurance of this information is likely to enhance corporate  
30 reputation, which can be obtained through the competitive advantage gained by increased  
31 credibility and trustworthiness (Casey and Grenier, 2015; Birkey et al., 2016; Odriozola  
32 and Baraibar-Diez, 2017). In this regard, our paper employs an aggregate measure for  
33 CSR reporting, which considers the publication of stand-alone CSR reports, compliance  
34 with GRI guidelines, the level of application of GRI guidelines, and the external  
35 assurance of information. This measure enables us to ascertain how board social capital  
36 provides intellectual capital by promoting CSR reporting practices that are expected to  
37 improve firms' competitive advantage.

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49 In line with the above discussion, multiple directorships are expected to serve as a source  
50 of intellectual capital, and to lead to board members accumulating valuable resources to  
51 gain competitive advantage by improving CSR reporting. We thus formulate the  
52 following hypothesis:

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55 H1: The number of outside directorships positively influences CSR reporting.

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<sup>2</sup> The GRI are the most widely used CSR reporting standards (Coulmont et al., 2015; García-Sánchez, et al., 2019).

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3 Directors, however, do not work alone. The board acts as a team and, therefore, board  
4 attributes may significantly moderate the way in which individual director characteristics  
5 affect CSR decisions (Jain and Jamali, 2016; Oh et al., 2018; Bravo and Reguera-  
6 Alvarado, 2019). Consequently, a contextual approach may be required to evaluate the  
7 influence of board social capital on CSR reporting, as the role of multiple directorships  
8 is likely to be moderated by specific board characteristics (Johnson et al., 2013; Ramon-  
9 Llorens et al., 2019). In particular, previous research has highlighted that certain factors,  
10 such as board size, board gender, and board independence, are decisive in CSR reporting  
11 practices (Guerrero-Villegas et al., 2018; Endrikat et al., 2020). These board attributes  
12 are thus expected to condition the way in which multiple directorships influence CSR  
13 reporting. The relationship between these three board characteristics and CSR is  
14 explained below.

### 21 *Board size and CSR reporting*

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23 On the one hand, paying sufficient attention to CSR decisions may require the  
24 involvement of a large number of board members to organize and divide tasks among  
25 directors, including monitoring CSR policies (Barakat et al., 2015). Furthermore, a small  
26 board might have more difficulties in dealing with CSR challenges, which can be  
27 considered as extra work (Jizi, 2017). Larger boards also bring a broader range of  
28 resources, such as different backgrounds, knowledge, and links with the external  
29 environment, which is likely to improve the quality of the advice offered by directors  
30 (Abeysekera, 2010). Hence, these boards are expected to be more aware of stakeholders  
31 information needs, which may result in more productive discussions on CSR issues (Haji,  
32 2013) and more orientation towards CSR practices (Giannarakis, 2014).

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34 However, from a theoretical point of view, an excessive number of directors may  
35 complicate promoting CSR practices within the boardroom for several reasons. Smaller  
36 boards are more likely to exhibit a more cohesive framework, this leading to better  
37 director coordination and greater engagement (Yoshikawa and Phan, 2003). In this  
38 regard, smaller boards can create a suitable atmosphere that helps to make board members  
39 more responsible and dedicated, which would increase accountability towards social and  
40 environmental issues (Aryssi et al., 2016). In addition, smaller boards are likely to take  
41 less time over discussions and decisions, thereby reducing conflicts and achieving a  
42 consensus, which favors the implementation of CSR initiatives (Guerrero-Villegas et al.,  
43 2018). Consequently, we assume that the effect of multiple directorships is moderated by  
44 board size, which leads us to formulate the following hypothesis:

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46 H2: The association between multiple directorships and CSR reporting is moderated by  
47 board size.

### 58 *Board independence and CSR reporting*

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Prior research has also suggested that independent board members maximize stakeholder interest, which would also result in improving CSR reporting (Khan, 2010; Liao et al., 2015). Independent directors can encourage the board to engage in ethical behavior (Ibrahim et al., 2003) and adopt regulations and societal trends related to reporting practices (Rao and Tilt, 2016). In particular, independent directors may act as accountability mechanisms for the various stakeholders and are therefore likely to be more aware of the importance of CSR reporting for promoting transparency (Cheng and Courtenay, 2006). These directors can be better connected with the firm's environment and bring fresh insights to the board concerning environmental and social issues (Galbreath, 2010).

In contrast, board independence may not necessarily lead to enhance CSR reporting. Independent directors may be reluctant to increase CSR reporting levels due to reputational concerns (Haniffa and Cooke, 2002). Independent directors, who might lack an in-depth knowledge of the CSR measures taken by a firm, may therefore avoid playing a proactive role in promoting CSR reporting practices in order to minimize reputational risks (Guerrero-Villegas et al., 2018). In addition, board independence may not have a positive impact on CSR reporting if large shareholders take control over independent directors and hinder the latter's ability to oversee reporting practices (Gallego-Álvarez and Pucheta-Martínez, 2020). As a result, we assume that the effect of multiple directorships is moderated by board independence, leading us to formulate the following hypothesis:

H3: The association between multiple directorships and CSR reporting is moderated by board independence.

#### *Board gender diversity and CSR reporting*

Board gender diversity has generally been defined as female representation on boards of directors (Bravo and Reguera-Alvarado, 2019). There is consensus vis-à-vis women's greater orientation towards environmental and social issues, and different perspectives suggest that gender board diversity may be an important driver of CSR reporting (Kaijser and Kronsell, 2014). In this regard, women are likely to provide the board with a wide set of resources, such as skills, access to key constituents, and different leadership experiences (Quintana-García and Benavides-Velasco, 2016). This enables boards to better understand the concerns and demands from the environment. In particular, gender-diverse boards tend to be more empathic and socially sensitive (Nielsen and Huse, 2010), and therefore more likely to focus on issues and policies related to social responsibility (Harjoto and Rossi, 2019; Katmon et al., 2019). Moreover, female directors have a more communal style of leadership and tend to be more participative and proactive (Tejedo-Romero et al., 2017), which stimulates discussions concerning CSR issues and which may encourage the board to promote CSR reporting practices.

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3 Nevertheless, female directors may have an insignificant effect on CSR reporting whether  
4 they do not reach a critical mass (Husted and Sousa-Filho, 2019), or they are considered  
5 as tokens, which might drive to important minority problems that could significantly  
6 hinder women ability to participate in discussions within the board (Elstad and Ladegard,  
7 2012). In addition, gender diversity can also increase heterogeneity within the board,  
8 thereby creating significant subgroups and reducing team cohesion (Zhu et al., 2014). In  
9 this regard, female directors might be seen as hindering the board's ability to make  
10 decisions, including those related to CSR practices (Konrad et al., 2008; Mensi, 2014),  
11 thus minimizing the implementation of increased CSR reporting initiatives. Accordingly,  
12 we assume that the effect of multiple directorships is moderated by board gender  
13 diversity, and we formulate the following hypothesis:  
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20 H4: The association between multiple directorships and CSR reporting is moderated by  
21 board gender diversity.  
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23 Figure 1 presents a graphical representation of our theoretical framework.  
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### 3. Empirical design

#### 3.1. Sample

The population considered for the analysis is the 132 firms listed on the Madrid Stock Exchange for the period 2011-2017. In this regard, the period of analysis excludes the effects related to mandatory Spanish law 11/2018, which transposed European Directive 2014/95 regarding the disclosure of non-financial information, which may bias our results. Several companies were dropped because not all the necessary information on board members was available. Furthermore, some observations were also removed because financial information from the Datastream database was missing. As a result, our analysis is based on an unbalanced sample composed of 629 firm-year observations for 115 companies. This sample is representative since these firms represent most of the capitalization of the Spanish stock exchange and are more visible, with CSR reporting proving to be a crucial strategy for increasing their organizational competitiveness. Therefore, previous studies on the Spanish context have generally considered similar samples (Fuente et al., 2017; Blanco-Alcántara et al., 2019; Bravo and Reguera-Alvarado, 2019; Tejedo-Romero and Araujo, 2020). In addition, this sample provides an interesting scenario because of the particular characteristics of Spanish firms, which have a unitary board system and voluntary good governance practices (Manzaneque et al., 2016), and which are subject to intense pressure to enhance CSR reporting (Odriozola and Baraibar-Diez, 2017).

Data on board members was manually gathered from the biography of each director, which was extracted from the firms' annual reports or from corporate governance reports and, if necessary, by examining other public sources such as Bloomberg Business Week and the official websites of other companies where these directors served. Specifically, we researched the biographies of the 1,252 board members of the firms from our sample. The information for designing our CSR reporting variable was obtained from the GRI database or by analyzing firms' websites, if necessary. Finally, financial data and other corporate governance information were extracted from Datastream.

#### 3.2. Variables

*Dependent variable: CSR reporting*

The dependent variable of our study aggregates several items, as dummy variables, regarding CSR reporting initiatives that may be adopted by firms to gain competitive advantage: (1) the disclosure of a standalone report; (2) compliance with GRI guidelines; (3) the level of application of these guidelines; and (4) presence of external assurance. First, CSR reports are increasingly being required in order to respond to pressure from stakeholders and this item equals one if a company issues a standalone CSR report, and zero otherwise (Zou et al., 2019; Sun et al., 2020). Second, in line with previous literature, we consider that adopting GRI guidelines plays an important role in enhancing

transparency, with this item taking a value of one if the firm publishes a CSR report using these guidelines, and zero otherwise (Legendre and Coderre, 2013; García-Sánchez et al., 2019). In this regard, we have considered that firms may follow the G3 version of GRI guidelines (published in 2006) or the G4 version (published in 2013 and valid until 2018). Third, a high level of application means greater notification of CSR activities, which may result in enhancing trust in firms, and a binary coding is employed for this item by assigning the value one when the firm presents the maximum level of application of GRI guidelines, and zero otherwise (Fernández-Feijoo 2014; Fuente et al., 2017). The maximum level of application is “A” for those reports that follow the G3 version of the GRI guidelines and “In accordance-Core” for those reports following the G4 version. Fourth, external assurance implies verification of CSR information, which helps to increase credibility and corporate reputation, with this item being equal to one when CSR is externally assured by a professional firm, and zero otherwise (Casey and Grenier, 2015; Birkey et al., 2016). Similar to other studies (Moneva et al., 2007; Fernández-Feijoo et al., 2014; Miras-Rodríguez et al., 2020), these items are aggregated to create an index, which enables a firm’s overall CSR reporting strategy to be reflected. The reporting index thus ranges from 0 to 4.

#### *Explanatory variables and control variables*

Our measure for board social capital refers to board multiple directorships (DIRECTORSHIPS). In line with previous research, this variable is calculated as the average number of outside boards on which directors sit in the same year (Hillman et al., 2011; Baccouche et al., 2014; Bravo and Reguera-Alvarado, 2019; Zarza-Herranz et al., 2020). To that end, each director biography was previously examined to count this person’s every appointment on any board of directors, both in firms from our sample and in any other additional firm. Considering directorships held in companies from both inside and outside the sample prevents the measurement error that would exist if this variable were to be calculated within the sample (Sarkar and Sarkar, 2009).

Moreover, our three moderating variables are also designed in line with previous research. Board size (BSIZE) is calculated by the total number of board members and includes only full-time directors (Aryssi et al., 2020; Gallego-Álvarez and Pucheta-Martínez, 2020). Board independence (BINDEP) is measured by the proportion of independent directors within the board, and independence is defined according to the company's own criteria. (Cuadrado-Ballesteros et al., 2015; Husted and Sousa-Filho, 2019). Board gender diversity (BGENDER) is computed as the proportion of female directors over the total number of board members (Aryssi et al., 2016; Katmon et al., 2019).

Consistent with prior literature (Dhaliwal et al., 2014; Bravo and Reguera-Alvarado, 2019; Amorelli and García-Sánchez, 2019), a set of control variables is also considered due to their potential influence on CSR reporting. As regards board-related variables, board tenure and board activity are included in the empirical analysis. Board tenure

(BTENURE) is computed as the average number of years board members spent on a particular board. Finally, board activity (BMEETINGS) refers to yearly board meeting frequency and is measured by the number of meetings held by the board for a given year. In addition, several firm-level variables are also considered: firm size, profitability, and leverage. Firm size (ASSET) is calculated as the logarithm of total assets; profitability (ROA) is computed as the return on total assets; and leverage (LEV) is measured as the ratio of total debt to total assets. Finally, we use a set of year and sector dummies to control for time and industry effects, respectively.

Table 1 provides a summary of the variables and their definitions.

[Insert table 1 about here]

### 3.3. Empirical model

The two-step dynamic panel data model Generalized Method of Moments (GMM) proposed by Arellano and Bond (1991) is employed to test the hypotheses formulated. One common concern in research into boards of directors and CSR reporting practices relates to potential endogeneity between the two variables, which can result in reverse causality relations or unobserved variables (Jain and Jamali, 2016; Guerrero-Villegas et al., 2018). The GMM procedure allows us to address potential endogeneity problems by using the lagged right-hand-side variables as instruments (Blundell and Bond, 1998). Although there are several methodological options for addressing endogeneity problems, GMM is considered to be consistent and efficient since it also allows unobservable heterogeneity to be controlled for (Ramon-Llorens, et al., 2019). The consistency of GMM estimates depends on both the absence of second-order serial correlation in the first-difference residuals and on the validity of the instruments, which have been confirmed by both the m2 statistic and the Sargan test.

The general model used to test our hypotheses is presented in Equation 1:

$$\text{CSR reporting}_{i,t} = \beta_0 + \beta_1 \text{CSR reporting}_{i,t-1} + \beta_2 \text{DIRECTORSHIPS}_{i,t} + \beta_3 \text{BSIZE}_{i,t} + \beta_4 \text{BINDEP}_{i,t} + \beta_5 \text{BGENDER}_{i,t} + \beta_6 \text{BTENURE}_{i,t} + \beta_7 \text{BMEETINGS}_{i,t} + \beta_8 \text{ASSET}_{i,t} + \beta_9 \text{ROA}_{i,t} + \beta_{10} \text{LEV}_{i,t} + \sum_{j=1}^6 \beta_{11j} \text{YEAR}_{i,t} + \sum_{j=1}^6 \beta_{12j} \text{SECTOR}_{i,t} + \varepsilon_{it}$$

Equation [1]

where  $\beta_0$  is the intercept and  $\beta_i$  is the coefficient of each independent variable. The sub-index  $i$  identifies the individual, and the sub-index  $t$  identifies the time, and  $\varepsilon_{it}$ , the error term.

## 4. Empirical results

### 4.1. Descriptive statistics and bivariate correlations

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3 Table 2 provides the descriptive statistics of all the variables. The average value for the  
4 CSR reporting index is 1.231. Many firms in our sample opt to disclose CSR information  
5 in the annual reports, and only the largest firms in the Madrid Stock Exchange publish a  
6 stand-alone CSR report (Miras-Rodríguez et al., 2020). As regards multiple directorships,  
7 the mean number of outside directorships of board members is around 1.42. These  
8 findings are very similar to those reported by other previous studies (Hillman et al., 2011;  
9 Bravo and Reguera-Alvarado, 2018). Moreover, the board is composed of nearly eleven  
10 members on average, the vast majority of whom are independent directors (around 82%).  
11 Women are clearly underrepresented, since female directors only average 13.1% of total  
12 board membership. In addition, the board meets around ten times a year and the average  
13 value for board tenure is only 6.4 years.  
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16 [Insert table 2 about here]  
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19 Table 3 reports the correlation matrix among the variables. In particular, the results show  
20 a positive association between CSR reporting and directorships. Furthermore, and as  
21 expected, several independent variables are also correlated with CSR practices. The  
22 literature generally considers multicollinearity to be a problem if the correlation between  
23 the independent variables is above 0.7 (Cooper and Schindler, 2003). Although the  
24 correlation coefficients are below 0.7, we compute the variance inflation factor (VIF) to  
25 test for the lack of multicollinearity in our estimates, and we find that VIF values are all  
26 below 2. Given that lack of multicollinearity is broadly accepted when VIF values are  
27 below 5 (Studenmund, 1997), we deem that multicollinearity is not an issue in our sample.  
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30 [Insert table 3 about here]  
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#### 33 **4.2. Main analysis**

34 With regard to hypothesis H1, the results of the multivariate analysis are presented in  
35 Table 4. Specifically, columns 1-7 reflect the association between CSR reporting and  
36 several variables to capture multiple directorships: the average number of outside  
37 directorships (column 1), the quadratic value of the average number of outside  
38 directorships (column 2), and individual measures to test the effect on CSR reporting of  
39 a specific number of outside directorships (columns 3-7). In line with the theoretical  
40 arguments, results show a positive and statistically significant association between  
41 multiple directorships and CSR reporting (Column 1). This positive association is also  
42 confirmed when the quadratic measure of multiple directorships is included (column 2).  
43 Results suggest that higher values of directorships positively influence the level of CSR  
44 reporting, and rule out the presence of a negative busyness effect for higher levels of  
45 interlocking directorates.  
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48 By way of an in-depth analysis of the previous results, we considered the association  
49 between CSR reporting and the percentage of directors who sit on one, two, three, and  
50 four or more outside boards (columns 3-7). In this regard, there is no significant  
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3 association between multiple directorships and the level of CSR reporting if the number  
4 of outside directorships is only one. However, when directors sit on an average of two or  
5 more outside boards, multiple directorships have a clear positive and significant effect on  
6 CSR reporting. Overall, these findings lead us to accept hypothesis H1.  
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10 In addition, our results are also consistent with theoretical predictions about the  
11 moderating variables, which determine the level of CSR reporting. Specifically, our  
12 results tend to indicate that the level of CSR reporting is positively influenced by board  
13 size and gender board diversity, and negatively conditioned by board independence. As  
14 for the control variables, our results generally reveal that CSR reporting is negatively  
15 related to board tenure and positively associated to firm size and leverage.  
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19 [Insert table 4 about here]  
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21 In order to test hypotheses H2, H3, and H4, Table 5 presents the results for the moderating  
22 effect of board characteristics (size, independence, and gender) in the relationship  
23 between CSR reporting and multiple directorships. First, our findings show that board  
24 size positively moderates the association between multiple directorships and CSR  
25 reporting. Therefore, the impact of interlocking directorates on CSR reporting is  
26 strengthened in larger boards, thus providing support for hypothesis H2. However, our  
27 results fail to find a significant moderating effect of board independence on the relation  
28 between multiple directorships and CSR reporting: hence hypothesis H3 cannot be  
29 accepted. Finally, gender diversity also appears to be an important moderating factor in  
30 the relationship between multiple directorships and CSR reporting. Female directors lead  
31 to a more intense influence of interlocking directorates on CSR reporting, as suggested in  
32 hypothesis H3.  
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39 [Insert table 5 about here]  
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### 42 4.3. Discussion

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44 The study of the connections between intellectual capital and CSR has gained increasing  
45 academic attention (Gallardo-Vázquez et al., 2019; Nirino et al., 2020). In addition, the  
46 role of boards of directors as a source and driver of intellectual capital has been  
47 highlighted in recent research (Berezinets et al. 2016; Scarfato et al., 2020). Our paper  
48 fills the gap in previous research by exploring the influence of a specific element of board  
49 social capital on CSR reporting. In particular, we focus on multiple directorships, which  
50 have been discussed by regulators, professionals, and academics alike. Our results extend  
51 previous literature on intellectual capital and also contribute to the literature on corporate  
52 governance and corporate social responsibility.  
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57 As regards the literature on intellectual capital, and consistent with previous research, our  
58 evidence reinforces the idea that board social capital is a source of intellectual capital that  
59 helps to create and strengthen corporate value (Nicholson and Kiel 2004; Pérez-Calero et  
60 al., 2016; Scarfato et al., 2020). Specifically, multiple directorships are proven to be

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3 decisive vis-à-vis improving CSR reporting, which is likely to result in gaining  
4 competitive advantage. In this regard, our measure for CSR reporting includes the  
5 disclosure of CSR reports, as well as the adoption and level of application of GRI  
6 guidelines, and the external assurance of CSR information, with these being key  
7 initiatives for enhancing corporate reputation and economic benefits (Casey and Grenier,  
8 2015; Odriozola and Bariabar-Díez, 2017; García-Sánchez et al., 2019). Consistent with  
9 our theoretical expectations, our results suggest that multiple directorships provide the  
10 board with valuable intangible resources to improve CSR reporting. Therefore, we align  
11 with previous research which suggests that firms need to exploit every form of capital  
12 efficiently (Alvino et al. 2020), and to pay particular attention to the intellectual capital  
13 of the board of directors (Berezinets et al. 2016).

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18 Furthermore, our evidence is in line with previous research suggesting a positive effect  
19 of multiple directorships on CSR decisions (Barka and Dardour, 2015; Ortiz de  
20 Mandojana and Aragon-Correa, 2015; Glass et al., 2016; Al-Dah, 2019).  
21 Specifically, our findings herald a step forward compared to other studies concerning  
22 board interlocking and CSR reporting practices (Zou et al., 2019; Sun et al., 2020). Unlike  
23 these studies, which suggest that specific director links may have an effect on the  
24 publication of CSR reports, we focus on the total number of outside directorships, which  
25 has been the subject of intense regulatory, professional, and academic debates, as well as  
26 on a more comprehensive measure of CSR reporting, with direct repercussions for  
27 financial markets. Our results also emphasize that the effect of multiple directorships on  
28 CSR reporting remains significant when the number of outside directorships is two or  
29 more. Some previous evidence has suggested that multiple directorships can eventually  
30 lead to a deterioration in certain board decisions (Fich and Shivdasani, 2012; Lei and  
31 Deng, 2014; Bravo and Reguera-Alvarado, 2018). Even policy-makers and professional  
32 bodies (European Commission, 2011; Institutional Shareholder Services, 2020) have  
33 expressed their concern about an increased number of directorships. Nonetheless, our  
34 research demonstrates that the effect of multiple directorships on CSR reporting decisions  
35 is unambiguously positive. Therefore, our paper extends the academic debate about  
36 whether multiple directorships add value to firms (Ferris et al., 2020) and may help to  
37 complement the thus far controversial results by highlighting that interlocking  
38 directorates may prove to be especially beneficial for CSR-specific strategies.

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47 In addition, our findings are also consistent with the recent stream of research which  
48 supports the idea that contextual approaches are required to better comprehend the  
49 influence of boards' social capital. In the CSR field, a few articles have studied whether  
50 the association between interlocking directorates and CSR activities may be moderated  
51 by firm characteristics (Ortiz de Mandojana and Aragon-Correa, 2015; Zou et al., 2019)  
52 and the institutional context (Sun et al., 2020). In particular, we extend previous literature  
53 by analyzing how certain board characteristics (board size, board independence, and  
54 gender diversity) moderate the relation between multiple directorships and CSR  
55 reporting. Our findings are generally consistent with theoretical expectations and  
56 reinforce the evidence concerning the importance of examining the interaction between  
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board attributes (Oh et al., 2018; Bravo and Reguera-Alvarado, 2019; Endrikat et al., 2020). Specifically, our results show that board size and board gender diversity strengthen the influence of multiple directorships on CSR reporting. First, in addition to other studies which document a positive relationship between board size and CSR reporting (Jizi, 2017; Husted and Sousa-Filho, 2019), our evidence suggests that larger boards enable directors with multiple appointments to exert a greater influence on CSR reporting. Larger boards are likely to pay closer attention to CSR stakeholders' demands and to organize the implementation of CSR initiatives (Barakat et al., 2015). Moreover, having a greater number of directors tends to bring more resources to the board and more links to its environment (Abeysekera, 2010). Therefore, board members with multiple directorships might have more time to discuss and promote CSR issues in larger boards, which will also become more receptive to intensifying CSR policies. Second, our findings complement previous research on the positive effect of board gender diversity on CSR reporting (Arayssi et al., 2016; Rao and Tilt, 2016; Bravo and Reguera-Alvarado, 2019), by underpinning the notion that the influence of multiple directorships on CSR reporting is stronger in gender-diverse boards. Female directors have a greater orientation towards CSR issues (Nielsen and Huse, 2010; Harjoto and Rossi, 2019) and are likely to create a more participative and proactive atmosphere to discuss corporate decisions (Tejedo-Romero et al., 2017). Therefore, gender diversity will stimulate board members with multiple directorships, who will find great support when seeking to encourage boards to enhance CSR reporting initiatives.

## 5. Conclusions

This paper provides new empirical evidence concerning the effect of board social capital on CSR reporting. We find that CSR reporting is enhanced when the number of multiple directorships increases. Directors with multiple appointments are likely to bring valuable intellectual capital to boards since they may have a broader perspective about emerging trends as well as the strengths offered by different business strategies. In addition, the positive influence of multiple directorships is boosted by board size and gender diversity. Given the importance of both corporate governance mechanisms and CSR reporting in financial markets, our paper has direct implications for firms, regulators, professionals, and researchers.

First, our findings enable firms to understand how directors' social capital, particularly interlocking directorates, provides unique **intangible resources** for improving CSR reporting. In addition, both gender and board size play an important role in strengthening the influence of multiple directorships on CSR reporting. Therefore, our evidence would help firms to **create and develop intellectual capital when selecting board members.**

Second, international regulatory bodies and practitioners have expressed their concern about limiting the number of director appointments on other boards in order to improve board effectiveness. Our findings demonstrate that the impact of multiple directorships

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3 on board effectiveness depends on the nature of the decisions in question, since the CSR  
4 reporting has been shown to improve when the number of directorships increases. In  
5 addition, the interaction between multiple directorships and other board attributes, such  
6 as gender diversity and board size, remains crucial in our analysis. These characteristics  
7 have also been widely debated by professionals and policy-makers, and discussed in  
8 codes of corporate governance. In this regard, our evidence presents an important  
9 business case in terms of refining legislation and recommendations from regulators and  
10 practitioners.  
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15 Third, our evidence highlights that the resource dependence theory may be key in  
16 explaining the influence of interlocking directorates. In the context of CSR decisions, the  
17 provision of resources by board members who hold multiple directorships seems to  
18 prevail over what is known as the “busyness effect”. Researchers are thus encouraged to  
19 examine the effect of multiple directorships on different corporate decisions in order to  
20 provide more evidence on the pros and cons of this board characteristic. Furthermore, our  
21 findings contribute to the academic debate concerning the need to consider the context in  
22 which directors make decisions. As a result, contextual research may be required for  
23 researchers to hone their theoretical frameworks, since directors do not work in isolation,  
24 and the one-size-fits-all perspective may be inappropriate when examining the effects of  
25 boards of directors.  
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30 This paper evidences certain limitations that may be considered with a view to pursuing  
31 future research opportunities. First, while Spain provides a relevant context for analyzing  
32 corporate governance mechanisms and CSR reporting, future studies could explore  
33 different legal and/or institutional contexts, since the influence of boards might vary  
34 depending on the environment. Moreover, our sample is limited to large listed firms.  
35 Since small and medium enterprises are pivotal in many national economies and increased  
36 competition requires these firms to constantly seek competitive advantage, future  
37 research on this topic might also investigate such firms. Furthermore, our paper focuses  
38 on a specific element of board social capital. In order to better understand the role of  
39 board capital on CSR reporting, scholars may also examine the influence of other  
40 attributes related to board social capital and board human capital. In addition, other  
41 moderating factors could be studied, and academics might also explore specific  
42 characteristics of board members who hold multiple directorships. The diversified nature  
43 of the data sourcing is also a common limitation that is inherent in this type of study.  
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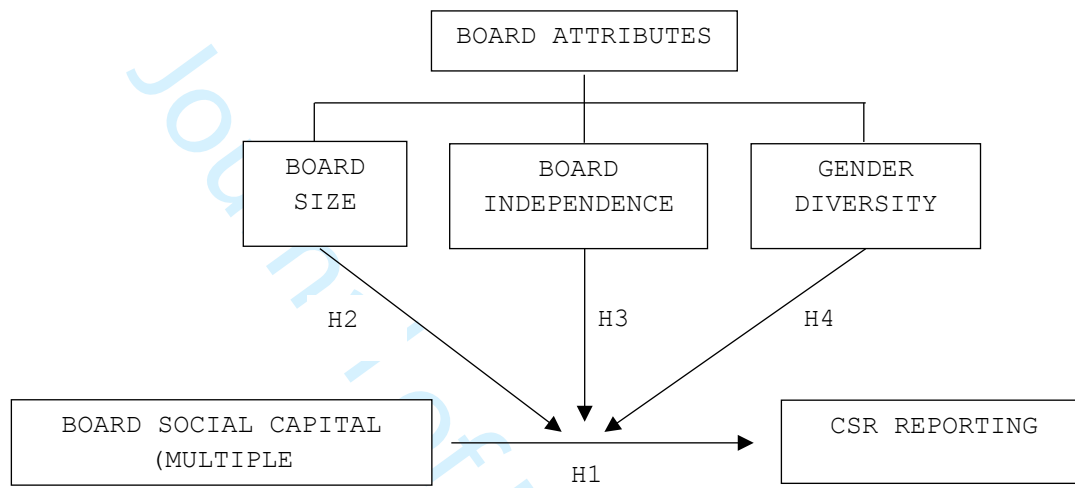
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## Figures

Figure 1. Theoretical model



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## Tables

**Table 1. Description of variables**

| Variable       | Definition   | Source                      |
|----------------|--|-----------------------------|
| CSR reporting  | Level of CSR reporting                                   | GRI database                |
| DIRECTORSHIPS  | Average number of outside directorships of board members | Corporate governance report |
| BSIZE          | Number of board members                                  | Corporate governance report |
| BINDEP         | Percentage of independent directors within the board     | Corporate governance report |
| BGENDER        | Proportion of women directors in the board               | Corporate governance report |
| BTENURE        | Average tenure of board members                          | Corporate governance report |
| BMEETINGS      | Number of board meetings by year                         | Corporate governance report |
| ASSET          | Total assets (logarithm)                                 | Datastream                  |
| ROA            | Return on assets   | Datastream                  |
| LEVERAGE       | Ratio total debt to total assets                         | Datastream                  |
| Sector dummies | Dummy variables (two-digit SIC codes)                    | Datastream                  |

**Table 2. Descriptive statistics**

| Variable      | Obs | Mean   | Std. Dev. | Q1     | Median | Q3     |
|---------------|-----|--------|-----------|--------|--------|--------|
| CSR reporting | 629 | 1.231  | 1.748     | 0.000  | 0.000  | 3.000  |
| DIRECTORSHIPS | 629 | 1.420  | 0.951     | 0.667  | 1.333  | 2.000  |
| BSIZE         | 629 | 10.7   | 3.664     | 8.000  | 10.000 | 13.000 |
| BINDEP        | 629 | 0.818  | 0.128     | 0,767  | 0.833  | 0.909  |
| BGENDER       | 629 | 0.131  | 0.117     | 0.000  | 0.111  | 0.200  |
| BTENURE       | 629 | 6.443  | 4.528     | 3.286  | 6.300  | 9.138  |
| BMEETINGS     | 629 | 10.410 | 4.038     | 8.000  | 11.000 | 12.000 |
| ASSET         | 629 | 14.094 | 2.550     | 12.270 | 13.872 | 15.664 |
| ROA           | 629 | 0.077  | 1.133     | 0.007  | 0.043  | 0.083  |
| LEVERAGE      | 629 | 0.648  | 0.781     | 0.356  | 0.602  | 0.826  |

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**Table 3. Correlation matrix**

| Variable          | (2)      | (3)      | (4)       | (5)      | (6)       | (7)       | (8)      | (9)      | (10)      |
|-------------------|----------|----------|-----------|----------|-----------|-----------|----------|----------|-----------|
| (1) CSR reporting | 0.290*** | 0.500*** | 0.045     | 0.169*** | -0.092**  | 0.159***  | 0.628*** | -0.015   | 0.006     |
| (2) DIRECTORSHIPS |          | 0.274*** | -0.123*** | 0.189*** | 0.088**   | 0.135***  | 0.460*** | -0.038   | -0.131*** |
| (3) BSIZE         |          |          | 0.243***  | 0.097*** | 0.053     | 0.116***  | 0.644*** | -0.035   | -0.061    |
| (4) BINDEP        |          |          |           | 0.049    | -0.113*** | 0.158***  | 0.007    | -0.035   | -0.063    |
| (5) BGENDER       |          |          |           |          | -0.016    | 0.114***  | 0.226*** | 0.070*   | 0.010     |
| (6) BTENURE       |          |          |           |          |           | -0.146*** | -0.054   | -0.045   | -0.126*** |
| (7) BMEETINGS     |          |          |           |          |           |           | 0.340*** | -0.025   | -0.096**  |
| (8) ASSET         |          |          |           |          |           |           |          | -0.086** | -0.037    |
| (9) ROA           |          |          |           |          |           |           |          |          | 0.502***  |
| (10) LEVERAGE     |          |          |           |          |           |           |          |          |           |
| VIF               | 1.36     | 2.04     | 1.23      | 1.09     | 1.08      | 1.24      | 2.49     | 1.37     | 1.42      |

**Table 4. Effect of directorships on CSR**

|                                       | (1)                 | (2)                 | (3)                 | (4)                 | (5)                 | (6)                 | (7)                 |
|---------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| CSR <sub>t-1</sub> reporting          | 0.459***<br>(0.023) | 0.448***<br>(0.029) | 0.477***<br>(0.026) | 0.744***<br>(0.044) | 0.510***<br>(0.025) | 0.465***<br>(0.024) | 0.466***<br>(0.025) |
| DIRECTORSHIPS                         | 0.092***<br>(0.023) | -0.046<br>(0.066)   |                     |                     |                     |                     |                     |
| DIRECTORSHIPS <sup>2</sup>            |                     | 0.035*<br>(0.018)   |                     |                     |                     |                     |                     |
| 1 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     | -0.109<br>(0.130)   |                     |                     |                     |                     |
| 2 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     |                     | 0.574**<br>(0.257)  |                     |                     |                     |
| 3 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     |                     |                     | 0.951***<br>(0.245) |                     |                     |
| 4 ADDITIONAL<br>DIRECTORSHIPS         |                     |                     |                     |                     |                     | 0.869***<br>(0.173) |                     |
| MORE 4<br>ADDITIONAL<br>DIRECTORSHIPS |                     |                     |                     |                     |                     |                     | 0.598***<br>(0.190) |
| BFSIZE                                | 0.040***<br>(0.009) | 0.043***<br>(0.009) | 0.047***<br>(0.008) | 0.015*<br>(0.009)   | 0.045***<br>(0.009) | 0.038***<br>(0.008) | 0.050***<br>(0.009) |
| BINDEP                                | -0.310*<br>(0.161)  | -0.337*<br>(0.179)  | -0.367**<br>(0.166) | -0.119<br>(0.139)   | -0.375**<br>(0.170) | -0.387**<br>(0.167) | -0.314*<br>(0.168)  |
| BGENDER                               | 0.499**<br>(0.230)  | 0.201<br>(0.227)    | 0.402*<br>(0.220)   | 0.287<br>(0.203)    | 0.451**<br>(0.212)  | 0.396*<br>(0.224)   | 0.428**<br>(0.204)  |
| BTENURE                               | -0.008**<br>(0.004) | -0.006<br>(0.004)   | -0.007*<br>(0.004)  | -0.007<br>(0.005)   | -0.008**<br>(0.004) | -0.009**<br>(0.004) | -0.008**<br>(0.004) |
| BMEETINGS                             | 0.004<br>(0.004)    | 0.005<br>(0.005)    | 0.001<br>(0.005)    | 0.001<br>(0.005)    | 0.010**<br>(0.005)  | 0.005<br>(0.004)    | 0.005<br>(0.005)    |
| ASSET                                 | 0.100***<br>(0.016) | 0.110***<br>(0.017) | 0.113***<br>(0.014) | 0.038**<br>(0.019)  | 0.084***<br>(0.015) | 0.115***<br>(0.017) | 0.100***<br>(0.016) |
| ROA                                   | 0.000<br>(0.002)    | 0.002<br>(0.002)    | 0.002<br>(0.001)    | 0.000<br>(0.003)    | 0.001<br>(0.002)    | 0.004***<br>(0.002) | -0.001<br>(0.002)   |
| LEVERAGE                              | 0.023***<br>(0.008) | 0.015**<br>(0.006)  | 0.018***<br>(0.005) | 0.020<br>(0.014)    | 0.013<br>(0.009)    | 0.016***<br>(0.005) | 0.025***<br>(0.008) |
| Year dummies                          | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 |
| Sector dummies                        | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 | Yes                 |
| Observations                          | 530                 | 530                 | 530                 | 530                 | 530                 | 530                 | 530                 |
| Wald chi                              | 7256.07***          | 8696.02***          | 11093.22***         | 7312.57***          | 7968.54***          | 7784.99***          | 12295.17***         |
| m2                                    | -0.24               | -0.26               | -0.22               | -0.06               | -0.19               | -0.19               | -0.25               |
| Sargan test                           | 62.05               | 61.63               | 67.68               | 24.24               | 63.10               | 67.21               | 63.36               |

Standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 5. Moderating effect of board size, board independence, and gender diversity**

|                              | (1)                 | (2)                 | (3)                 |
|------------------------------|---------------------|---------------------|---------------------|
| CSR <sub>t-1</sub> reporting | 0.647***<br>(0.044) | 0.439***<br>(0.023) | 0.382***<br>(0.032) |
| DIRECTORSHIPS                | -0.082<br>(0.065)   | 0.249**<br>(0.121)  | 0.058**<br>(0.028)  |
| DIRECTORSHIPS*BSIZE          | 0.012*<br>(0.007)   |                     |                     |
| DIRECTORSHIPS*INDEP          |                     | -0.170<br>(0.160)   |                     |
| DIRECTORSHIPS*GENDER         |                     |                     | 0.408*<br>(0.238)   |
| BSIZE                        | 0.003<br>(0.012)    | 0.040***<br>(0.009) | 0.042***<br>(0.010) |
| BINDEP                       | -0.042<br>(0.115)   | -0.136<br>(0.228)   | -0.308*<br>(0.172)  |
| BGENDER                      | 0.368*<br>(0.220)   | 0.294<br>(0.215)    | -0.315<br>(0.371)   |
| BTENURE                      | -0.001<br>(0.003)   | -0.007**<br>(0.004) | -0.007*<br>(0.004)  |
| BMEETINGS                    | 0.004<br>(0.004)    | 0.005<br>(0.005)    | 0.003<br>(0.005)    |
| ASSET                        | 0.069***<br>(0.018) | 0.102***<br>(0.017) | 0.123***<br>(0.020) |
| ROA                          | -0.000<br>(0.003)   | 0.002<br>(0.002)    | 0.006**<br>(0.003)  |
| LEVERAGE                     | 0.019*<br>(0.011)   | 0.015*<br>(0.008)   | 0.016**<br>(0.008)  |
| Year dummies                 | Yes                 | Yes                 | Yes                 |
| Sector dummies               | Yes                 | Yes                 | Yes                 |
| Observations                 | 530                 | 530                 | 530                 |
| Wald chi                     | 13130.92***         | 8697.21***          | 7070.81***          |
| m2                           | -0.10               | -0.28               | -0.30               |
| Sargan test                  | 34.00               | 64.15               | 64.35               |

Standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Reviewer 1****Recommendation: Major Revision****Comments:**

**Dear Authors, many thanks for submitting your manuscript to “Journal of intellectual capita”. I carefully read your paper and found it very interesting. However, it has some issues that I want to see resolved:**

First, we wish to thank the reviewer for all his/her constructive and encouraging comments, which have helped to improve the manuscript significantly. Please find below the individual answer to each of your concerns. For each, we provide an answer explaining how we have addressed the issue, and we indicate the place in the manuscript where the changes can be found (they are highlighted in yellow).

**The paper focuses on the board of directors and CSR. However, this is journal of intellectual capital, it is necessary to have a precise focus on the intellectual capital and not as a side topic. In fact, in its current state the paper is lacking from this point of view. Even in the analysis of literature IC is marginally discussed. LR should be rewritten. In particular considering the mechanism that influence the relationship between IC, board of directors and CSR. To hell you to improve the overall quality I suggest you a paper that has been published in 2020 regarding CSR and IC: Nirino, N., Ferraris, A., Miglietta, N. and Invernizzi, A.C. (2020), “Intellectual capital: the missing link in the corporate social responsibility–financial performance relationship”, Journal of Intellectual Capital, Vol. ahead-of-print No. ahead-of-print, available at:<https://doi.org/10.1108/JIC-02-2020-0038>.**

We fully agree that the paper needed to position itself better in the literature concerning intellectual capital. Thank you for the reference, which has been very helpful in positioning our manuscript in relation to recent research in this field. To that end, we have made a number of changes to the new version of the manuscript, which are summarized below.

1. As commented on by the Editor, intellectual capital is too broad a term for our study since we specifically refer to board social capital. Accordingly, both the title and the abstract include the term “board social capital”.

2. The introduction has been rewritten to better position the manuscript in the literature regarding intellectual capital:

- In the first paragraph, we have emphasized that intellectual capital, corporate social responsibility, and corporate governance, are interrelated concepts that have gained interest in the current environment. In the second paragraph, we have highlighted that research on intellectual capital has grown significantly, that current research calls for a broader approach and that, in particular, some recent studies have emphasized the role of corporate boards of directors in the creation and leveraging of a firm’s intellectual capital. In the third paragraph, we have explained that research is increasingly examining the relationship between intellectual capital and corporate social

responsibility. In this regard, we have acknowledged the existence of studies (including Nirino et al. (2020) as well as other closely related papers) suggesting that corporate social responsibility improves the firm's relations with its stakeholders, which positively affects the efficiency of intellectual capital. In addition, we have underlined that another stream of research has examined how boards of directors, as a key source and driver of intellectual capital, may boost corporate social responsibility. Thus, we have explicitly positioned our manuscript in this branch of literature by investigating the relation between multiple board directorships as a relevant component of board social capital and CSR reporting.

- In relation to the contribution, we have focused more on how our findings contribute to intellectual capital literature. Particularly, we extend the evidence concerning multiple directorships, a component of board intellectual capital, and we offer a new perspective to understand how board social capital may generate value for firms by enhancing CSR reporting practices that are likely to increase competitive advantage. In this regard, we have highlighted throughout the introduction that CSR reporting, and particularly the attributes of our CSR reporting measure, are crucial vis-à-vis gaining competitive advantage, which helps to connect the concepts of corporate social responsibility and intellectual capital.

- Throughout the introduction, in order to more accurately position our manuscript, we have specifically indicated that our paper relates to board social capital (i.e. *"multiple directorships... are critical vis-à-vis developing board social capital and, therefore, enhance the intellectual capital of boards of directors"*, *"understanding how board social capital impacts CSR reporting is a central question when it comes to ascertaining how board members provide valuable intellectual capital"*, *"the influence of board social capital is likely to be contingent and to depend on the context"*).

- As a result of all these changes, and considering the suggestion from Reviewer 2, we have summarized from the first version of the manuscript some information that may not be directly related with the new approach of the paper or which may create any kind of duplicity or confusion. For example, the information related to a board's cognitive and behavioral dimensions, to governance failures as well as social and environmental excesses, to studies concerning multiple directorships and the effectiveness of corporate decisions, or the questions that we aim to answer (that are implicit to our objectives).

3. The section regarding the literature review has also been rewritten to focus on intellectual capital:

- In the first paragraph, we have broadly defined intellectual capital and acknowledged that the most recent research trends have considered new aspects related to intellectual capital, such as the environment and sustainability.

- In the second paragraph, we have underlined that recent studies indicate that corporate social responsibility can help firms develop intangible value and lead to competitive advantage.



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3 - In the third paragraph, we have identified the previous literature that emphasizes the  
4 role of boards of directors in creating and strengthening a firm's intellectual capital.  
5

6 - In the fourth paragraph, we have briefly reviewed the literature on board social capital  
7 and, from the point of view of the resource dependence theory, we have provided  
8 general explanations to understand why board social capital is expected to be important  
9 to manage environmental and social challenges.  
10

11 - In the fifth paragraph, we have provided theoretical arguments to connect multiple  
12 directorships and CSR reporting, bearing in mind that this is key to mitigating  
13 environmental uncertainty and gaining competitive advantage. In this regard, in the  
14 sixth paragraph, we have explained that our aggregate measure for CSR reporting  
15 (which considers the publication of stand-alone CSR reports, compliance with GRI  
16 guidelines, the level of application of GRI guidelines, and the external assurance of  
17 information) enables us to ascertain how board social capital provides intellectual  
18 capital by promoting CSR reporting practices that are expected to improve the  
19 competitive advantage of firms. Specifically, we have highlighted that CSR reporting  
20 remains key to mitigating environmental uncertainty and gaining competitive advantage  
21 and, in addition to the disclosure of a CSR report, compliance with GRI guidelines, its  
22 application level, and that external assurance of this information is crucial vis-à-vis  
23 enhancing competitive advantage and corporate value. This helps to understand the  
24 theoretical connection between multiple directorships and our measure for CSR  
25 reporting. Specifically, multiple directorships are expected to serve as a source of  
26 intellectual capital and to lead to board members accumulating valuable resources to  
27 gain competitive advantage through improving these CSR reporting initiatives.  
28

29 - Finally, some information regarding the justification of hypotheses H2, H3, and H4,  
30 related to the moderating effects, has been summarized.  
31

32 4. In section "4.3 Discussion", we have also discussed our main results from an  
33 intellectual capital perspective (first and second paragraph).  
34

35 **3. Regarding methodology. The description of the sample is very poor. You wrote**  
36 **that you collected 530 observation from 2011 to 2017, I seriously wonder if they**  
37 **are enough. however, even the description of the variables is only sketchy.**  
38

39 In the new version of the manuscript, we have provided more accurate information  
40 about the sample selection and the variables design.  
41

42 First, in Section 3.1 "Sample", we have explained the selection of the period, and that  
43 some observations were dropped because not all of the necessary specific information  
44 on board members or financial characteristics was available. In addition, we have  
45 indicated that our analysis is based on an unbalanced sample composed of 629 firm-year  
46 observations for 115 companies (there was a typo in the previous version of the  
47 manuscript, 530 observations are the result of employing GMM methodology, which  
48 lags the dependent variable and leads to a reduction in the number of observations,  
49 although this only affects Tables 5 and 6). Furthermore, we have explained that our  
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3 sample is representative, since these firms represent most of the capitalization of the  
4 Spanish stock exchange and are more visible, with CSR reporting being a crucial  
5 strategy for increasing their organizational competitiveness. Therefore, previous studies  
6 on the Spanish context have generally considered similar samples: for example, Fuente  
7 et al. (2017) use a sample of 686 observations; Blanco-Alcántara et al. (2019) use a  
8 sample of 210 observations; Bravo and Reguera-Alvarado (2019) use a sample of 375  
9 observations; Tejedo-Romero and Araujo (2020) use a sample of 325 observations. In  
10 summary, our sample covers the most representative firms in the Spanish context, and a  
11 seven year period is a suitable setting for panel data analysis (Fuente et al., 2017).  
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14  
15 Second, we have provided more information regarding the variables included in the  
16 empirical analysis, as commented on below as a response to the next comment.  
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18

19 **There are many methodologies for evaluating CSR, I would like to see explained**  
20 **why you consider yours the best to achieve the objectives of your study. As it is**  
21 **written now, it would seem that you have taken one measure like any other. All**  
22 **other variables are barely reported, also for these I wanted to see a precise**  
23 **description.**  
24  
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26 We fully agree that our measure of CSR reporting needed further explanation. In this  
27 regard, we have expanded the information about this measure both in the theoretical  
28 framework and in the empirical design:  
29

30  
31 - In Section 2 “Theoretical framework and hypothesis development”, we have explained  
32 why our CSR reporting measure is suitable for achieving the objectives of our studies.  
33 In the fifth paragraph, we have indicated that multiple directorships may become a  
34 source of competitive advantage and, in this regard, we have explained why multiple  
35 directorships are likely to increase boards’ awareness and their capacity to enhance the  
36 level of CSR reporting to respond to society’s expectations and attain competitive  
37 advantage. In the sixth paragraph, we have explained that, in addition to the disclosure  
38 of a CSR report, compliance with GRI guidelines, its application level, and external  
39 assurance of this information are crucial for enhancing competitive advantage and  
40 corporate value. As our study, consistent with previous research on corporate social  
41 responsibility and intellectual capital, considers that CSR reporting is a crucial strategy  
42 for competitive advantage, our measure remains particularly relevant since the  
43 information attributes included in this measure are theoretically related to the creation  
44 of competitive advantage. Therefore, our measure enables us to ascertain how board  
45 social capital provides intellectual capital by promoting CSR reporting practices that are  
46 expected to improve firms’ competitive advantage.  
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50 - Second, in Section 3.2 “Variables”, we have provided more information on the design  
51 of this variable, and its single components have been explained more in detail.  
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55 In addition, following your suggestion, we have provided more precise information  
56 about other variables, such as multiple directorships (DIRECTORSHIPS), board size  
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3 (BSIZE), board independence (BINDEP), board gender diversity (BGENDER), and  
4 board activity (BMEETINGS). Furthermore, we have included the sources of the data in  
5 Table 1 “description of variables”.

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9 **4. The model used is very well described and the authors are concerned about**  
10 **endogeneity problems. Paper has methodological rigor which makes the results**  
11 **obtained valid to lead to important contributions.**

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14  
15 **5. As in the other parts of the paper, the contributions must also focus more on the**  
16 **intellectual capital.**

17  
18 In the new version of the manuscript, we have expanded both the contributions included  
19 in the introduction and the discussion related to the main results in order to focus more  
20 on intellectual capital.

21  
22 First, in the Introduction, we have explained how our paper contributes to the literature  
23 on intellectual capital by exploring in greater depth the connections between board  
24 intellectual capital and CSR, and extending the evidence concerning how board social  
25 capital may generate value for firms.

26  
27 Second, in Section 4.3 “Discussion”, we have indicated how our results contribute to  
28 the literature concerning the connections between intellectual capital and CSR, and to  
29 the literature regarding the role of boards of directors as a source and a driver of  
30 intellectual capital. We have emphasized that our evidence reinforces the idea regarding  
31 board social capital as a source of intellectual capital that helps to create and strengthen  
32 corporate value and, particularly, that multiple directorships are proven to be decisive  
33 for developing superior CSR reporting, which is likely to result in gaining competitive  
34 advantage. In this regard, we indicate that multiple directorships provide the board with  
35 valuable intangible resources to improve CSR reporting. We therefore align with  
36 previous research which suggests that firms need to exploit every form of capital  
37 efficiently, and specifically to pay attention to the intellectual capital of the board of  
38 directors.

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46 **6. I believe that both limits and future lines of research need to be expanded.**

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48 Following your suggestion, we have expanded the limitations and future lines of  
49 research included in Section 5 “Conclusions”. Specifically, we have highlighted that our  
50 paper focuses only on large listed firms, and on one specific element of board social  
51 capital. Thus, in order to obtain more conclusive evidence, future research on this topic  
52 could explore SME enterprises as well as other attributes related to board social capital  
53 and board human capital. Considering the indications from Reviewer 2, we have also  
54 mentioned that the diversified nature of the data sourcing is also a common limitation  
55 inherent to this type of study.

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3 **Overall, I think your paper has a great potential despite the issues that I**  
4 **underlined. Good luck.**  
5

6 We hope we have satisfactorily addressed all of your comments and we again thank you  
7 for your helpful and encouraging insights.  
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11  
12 **References**

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3 **Reviewer: 2**

4 **Recommendation: Minor Revision**

5 **Comments:**

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7 **The paper analyses the way through which multiple board directorship affects**  
8 **CSR reporting. In particular the study investigates the moderating effect of three**  
9 **corporate governance (CG) variables (board size, board independence and gender**  
10 **diversity) on CSR reporting.**

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14 Thank you for your comments and suggestions which have helped to improve the  
15 manuscript. After each concern, we have indicated how we have addressed it and where  
16 the changes can be found in the manuscript (they are highlighted in yellow).

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18  
19 **The abstract synthesises all the content of the manuscript. From the introduction,**  
20 **it is clear the aim of the study. However, we suggest to summarize the paragraph**  
21 **in less text.**

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23  
24 Following your suggestion, we have summarized or trimmed some of the previous  
25 paragraphs of this section. In the new version of the manuscript, the introduction has  
26 been modified, considering the comments from Reviewer 1, to position the paper in the  
27 literature on intellectual capital in a clearer way. As a result, we have summarized from  
28 the first version of the manuscript, some information that may not be directly related  
29 with the new approach of the paper or which may create any kind of duplicity or  
30 confusion. For example, the information related to a board's cognitive and behavioral  
31 dimensions, to governance failures as well as social and environmental excesses, to  
32 studies concerning multiple directorships and the effectiveness of corporate decisions,  
33 or the questions we aim to answer (that are implicit to our objectives).

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39 **The theoretical background and hypothesis development are well organized.**  
40 **Consistent with the introduction (p.4, 23-32 lines), it is deepened the role of board**  
41 **of directors in CSR decision making processes under the key perspective of**  
42 **resource dependence theory. In the sub-paragraph "board gender diversity and**  
43 **CSR reporting", gender diversity should be defined.**

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45  
46 Following your suggestion, board gender diversity has been defined in that section  
47 (page 9), clarifying that the literature has generally represented it as female  
48 representation on boards of directors.

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52 **About the methodology, the measurement of the independent variable needs**  
53 **further explanation, especially with reference to the single components and the**  
54 **index construction.**

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57 In the current version of the manuscript, in Section 3.2 "Variables", we have provided  
58 more information on the design of this variable, and its single components have been  
59 explained more in detail.  
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5 **Furthermore, in the table 1 “description of variables”, we suggest to write the**  
6 **sources of the data from which the variables are obtained.**  
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8 Following your recommendation, we have included the sources of the data in Table 1  
9 “description of variables”.  
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12  
13 **Moreover, the study lacks the number of the observed firms.**  
14

15 Thank you for this comment. In general, we have provided more information on the  
16 sample in Section 3.1 “Sample”. Specifically, we have explained the selection of the  
17 period, and that some observations were dropped because not all the necessary specific  
18 information on board members or financial characteristics was available. In addition, we  
19 have indicated that our analysis is based on an unbalanced sample composed of 629  
20 firm-year observations for 115 companies (there was a typo in the previous version of  
21 the manuscript, 530 observations are the result of employing the GMM methodology,  
22 which lags the dependent variable and leads to a reduction in the number of  
23 observations, although this only affects Tables 5 and 6). Furthermore, we have  
24 explained that our sample is representative, since these firms represent most of the  
25 capitalization of the Spanish stock exchange and are more visible, with CSR reporting  
26 being a crucial strategy for increasing their organizational competitiveness.  
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33 **It would be useful to clarify why the mediating effect of CG variables is analysed**  
34 **(table 5); is it the same of moderator?.**  
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36 Thank you for this comment. This was an error. We analyze the moderating effect and  
37 we therefore have amended the title of Table 5.  
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41 **Regards the limitations of the study, the diversified nature of the data sourcing**  
42 **could be considered as a limitation inherent this type of study.**  
43

44 Following your suggestion, we have mentioned that the diversified nature of the data  
45 sourcing is also a common limitation inherent in this type of study. In addition, and  
46 considering the indications from Reviewer 1, we have also expanded limitations and  
47 future lines of research by highlighting that our paper focuses only on large listed firms,  
48 and on a specific element of board social capital. Thus, in order to obtain more  
49 conclusive evidence, we have acknowledged that future research on this topic could  
50 explore small and medium enterprises as well as other attributes related to board social  
51 capital and board human capital.  
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57 **Furthermore, we suggest to create an explanatory figure, in which the authors**  
58 **could illustrate the theoretical and empirical framework.**  
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3 Following your recommendation, we have included Figure 1 to explain graphically our  
4 research hypotheses and the main variables of our empirical approach.  
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7  
8 **In conclusion, the bibliography could be enriched with the following reference:**  
9 **Fernandez-Feijoo, B., Romero, S., & Ruiz-Blanco, S. (2014). Women on boards: do**  
10 **they affect sustainability reporting?. Corporate Social Responsibility and**  
11 **Environmental Management, 21(6), 351-364.**  
12

13 **Coulmont et al. (2015), Determinants and impacts of sustainability disclosure, in**  
14 **Songini L., Pistoni A. (eds.), Sustainability disclosure: state of the art and new**  
15 **directions, Emerald Books.**  
16

17 **Gangi Determinants of corporate social disclosure through a multi-perspective**  
18 **approach: evidences from target companies of socially responsible funds (2013), in**  
19 **Songini et al. (eds.), Accounting and control for sustainability. Emerald Books.**  
20  
21

22 Thank you very much for the references. They have been included in the manuscript.  
23  
24  
25

26 Finally, considering the comments from Reviewer 1, some parts of the introduction,  
27 theoretical framework, and discussion have been modified, to better position the  
28 manuscript from an intellectual capital view. We hope we have satisfactorily addressed  
29 all of your comments and we again thank you for your helpful insights.  
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